



# *Weathermatic Agencies*

House of Air Conditioning, since 1969



*SERVICE IS OUR CREDO .....CUSTOMER SATISFACTION OUR GUARANTEE*





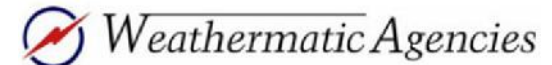
Weathermatic Agencies, celebrates 50 years of delivering personalized comfort to homes, offices and industry.

Specialists in HVAC (heating, ventilation & air conditioning) systems and services, we are at the center of innovation and technology – committed to continuous improvement, energy saving and going green.

We thank our all our valued customers and principles for their continued trust and loyalty through the years.

*Our services include:*

- Sales and Service of residential and commercial HVAC products
- Installation & commissioning of VRV, Chill Water, Inverter and Non-Inverter HVAC systems
- Guidance on HVAC systems, Power Saving and Green Solutions
- Exhaust and Fresh Air Ventilation Solutions





## Core Values & Ethics



*Our founder's Noshir Bokdawala policy – “Service is our credo, customer satisfaction our guarantee” is encoded in our DNA*

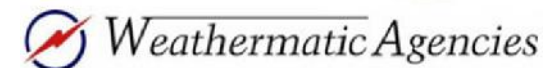
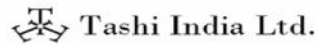
- Deliver best-in-class, quality products and aftersales service.
- Be customer focused. The customer is part of our team, be respectful always. Build and maintain relationships.
- Diversify and increase expertise with diligence and trust.
- Go Green - be environmentally conscious in areas of energy efficiency and pollution.
- Be geared to cater to the latest demands of the growing and emerging market.

*Our approach:*

- Provide a one stop solution for our existing and future customers.
- Understand client requirements, wants, objectives and provide necessary solutions and guidance.
- Deliver personalized, prompt and trustworthy service.
- Well-structured service pattern using a proprietary web-based CRM platform.
- Trained team provides complete analytical solutions using the latest technology and equipment.
- The service station has the capabilities to handle all types of emergency breakdowns



# Some Clientele







## Testimonials

We have been using their aircons and are fully satisfied with their performance and after sale service.

*-The Indian Hotels Co Ltd. (J.N. Kootar, Chief Engineer, 1982)*

We are fully satisfied with their service and cooperation in attending to jobs at short notice.

*-Bharat Petroleum Co-op Ltd. (R. K. Lalkaka, Admin. Services & Facilities, 1987)*

We have so far found their service prompt and satisfactory, the air conditioners supplied by them are also working properly.

*-Hindustan Lever Limited (P.V. Ramanathan, Manager Admin., 1987)*


We have the pleasure of confirming that Weathermatic Agencies has over the past 15 years been attending to our WRAC AC & Water coolers. The singular feature of their service lies in prompt attendance and expertise in fault detection.

*-Glindia (K.G. Wagle, Manager Engg Utilities, 1988)*

We are thoroughly satisfied with the prompt, courteous and efficient service rendered by them to us at all times and can recommend their personalized services without hesitation.

*- Jean Dolle (Acting Trade Commissioner for France, 1989)*



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## Testimonials..

We thank you very much for your feedback and making compressors available for analysis and having helped in the same.

- *Kirloskar Brothers Limited (V.V. Deshpande 1992)*

I am sending our technician from Gateway Riverview Lodge Chiplun for on job training at your factory for duration of 10 days.

- *The Indian Hotels Co Ltd. (S.V. Bhide, Chief Engineer Western Region, 1995)*

We are pleased to note that your association with us over the last several years has been quite fruitful.

- *The Zoroastrian Co-op Bank Ltd. (Farook Mistry, Sr. Vice President, 2009)*


We are delighted to share with you a momentous occasion in HUL's history. We would like to thank you and your team for partnering with us, moments of joy and struggle and being together in our journey. Please accept as a token of appreciation the attached certificate.

- *Hindustan Unilever Limited (Niranjan Gupta, Head Supply Management South Asia, 2009)*

Weathermatic Agencies our having their annual maintenance contract with us for the last 5 years and there service is satisfactory.

- *State Bank Of India ( AGM Training 2010)*



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## Testimonials...



I find there service, sales and after service impeccable and prompt for more than 25 years.

- *Banaji Eyecare ( Dr B .P. Banaji 2016)*

We are indeed satisfied with the prompt and efficient services rendered by you firm to us over the last several years.

- *Mahadev Paper Corporation ( Bimal Shroff 2016)*

Our association over the last two decades has been quite fruitful.

- *Mani Bhavan Gandhi Sangrahalaya ( Sajeew Rajan 2017)*

We have been using Weathermatic Agencies service for over 30 years and have been most satisfied with there professional service.

- *Chemould Frames ( Adil Gandhy 2018)*

Throughout the entire association with them we found the support from team Weathermatic Agencies was up to the mark and they provided unbiased guidance on any HVAC related issues.

- *Cox and Kings Limited ( Vilas Sonavane DGM 2019)*


We have always enjoyed very seasoned and relevant advice both pre sale and post sale as well as excellent servicing from them.

- *Clinical Diagnostics Group ( Ferial Jackson 2019)*

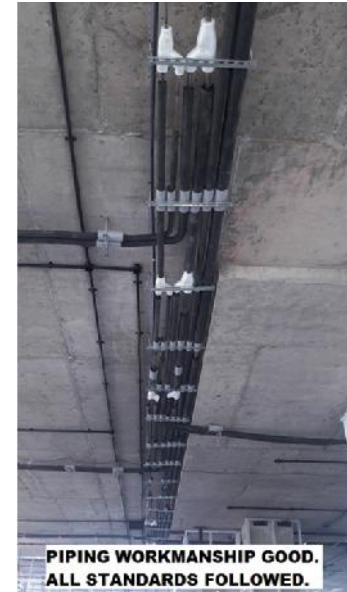
The company is fully satisfied with their performance and ability to quickly respond to any urgency.

- *Al Kabeer Exports Limited ( Aspi Dinshaw 2019)*



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# PIPING WORKS





# OUTDOOR INSTALLATION



# *DUCTING & INSULATION*

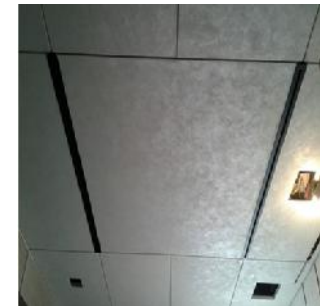
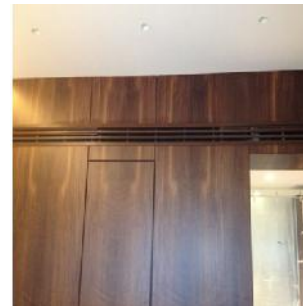
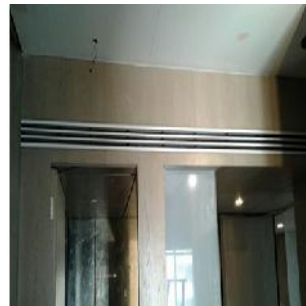
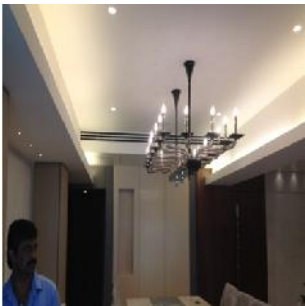
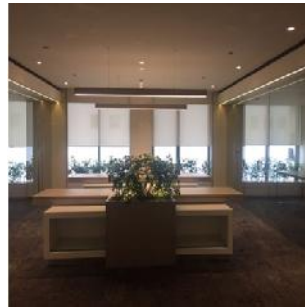





# CHILL WATER WORKS



# GRILLS FOR INTERIORS



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***WE THANK YOU FOR YOUR TRUST & SUPPORT IN US FOR 50 YEARS***

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