RATA NEWSLETTER

OCTOBER 2023 / ISSUE 103

GROWING

your HVAC&R business using community support



BECOME A PROUD RATA MEMBER.



SCAN THE QR CODE TO ENTER THE WORLD OF RATA.





MESSAGE FROM



EDITORIAL TEAM:

Mr. Ajit Panicker / Ms. Savita Pillai

FOR ANY DETAILS ON RATA CONTACT

+91 77387 48885

CONNECT WITH US ON SOCIAL

@rata_ind

in @rata-india

Ratalndia



@RataIndia

FOR ADVERTISING CONTACT

admin@rataindia.com

All committee members details available at www.rataindia.com

Mr. Mihir Sanghavi

Dear RATAites.

Greetings from all of us for new society year! First month was a busy month post resounding success of RATA Conclave 2023 with programs across India at various RRCs. 52 new member companies joined RATA taking its strength to 1800 members including international member companies. Ahemdabad RRC had their foundation day program which was very well appreciated. Delhi had a physical Vyapaar Sanmelan which was well attended and members got the opportunity to network and conduct business. Mumbai had a Ducting Contractor Meeting which was very well attended and appreciated. RRC Nagpur attended advantage Vidarbha program led by shri Nitin Gadkari ji.

RATAs made its presence felt at Refcold 2023 Chennai with a large delegation, exhibitors and multiple meetings. Got an opportunity to present RATA activities to Hon'ble Minister Shri. Manoj Thangaraj , Milk & Dairy TAMILNADU. BRAMA (Bangladesh association) reached out to RATA for a MOU. In the advocacy front there were multiple meetings with Mr. Okhla R BHARTI (MSME joint director) and director of EEPC Mr. Rakesh suraj by the Delhi team. EEPC has also reached out for a MOU. I take this opportunity to reach out to all of you to join RATA and take advantage of your association for networking through Vyapaar Sanmelan, Opportunity Giver Programs, News letter, Web Portal, RATA App. Resolve your trade issues through Trade Discrepancy Committee, resolve your manpower issues through RATA technician Yojana or get yourself updated on government compliances and soft skills through various programs. Let's together change the dynamics of trade.

Have a great month ahead full of smiles and high energy.

RNC: RATA National Committee RRC: RATA Regional Committee

BUSINESS REACHOUT

RATA Delhi team present at Curtain Raiser program of Vibrant Gujrat at Delhi invited by ASSOCHAM.



Rata Delhi team attended seminar on Lifecycle Refrigerant
Management & Transition to Natural Refrigerants organized by the
Royal Norwegian Embassy in association with the council on energy,
environment and water (CEEW).



Mr. Gaurav Rohilla and Mr. M P Aggarwal (Committee members - RRC Delhi)

RRC Delhi attended pharma connect Seminar





Mr. M P Aggarwal & Mr. Ravi Shankar Kumar (Committee members - RRC Delhi)

RATA National in partnership with CEEW

Under the leadership of Presidential member Ajit Panicker undertook a study on the challenges faced by sales and service dealers. The intent being to sensitise government and other key stake holders on the role and challenges by the segment. The same was attended by key SSD and Contractors from Mumbai. The following members attended the study group.



Name of Member	Company Name
Mr. Bhuvan Ravindran	CEEW
Mr. Ajit Panikcer	Nova Hvac Systems India Pvt Ltd
Mr. Deepak Dalmia	Coolvin Hvac Services
Mr. Dharmen H Dixit	Eendee Sales & Services Pvt Ltd
Mr. Sandeep Shenoy	Anukool India Private Limited
Mr. Rudolph George	Nahur Electronics Services
Mrs. Subha Prasannan	Anshutech Airconditioning Pvt Ltd
Mr. Hardik Tanna	Yogi Engineer Building Solutions (Mumbai) LLP
Mr. Nandkishore Nemade	Nikhil Comforts
Mr. Sumod Nair	Kwality Air - Tech Engg Pvt Ltd
Mr. Salvi	Duracool Airconditioning

GOVERNMENT REACHOUT

RATA Vadodara team attended Vibrant Gujarat- Vibrant Vadodara summit, Our member RR Global signed MOU with Govt. at the summit.





Mr. Jigar Bhalavat (President-RRC Vadodara & Mr. Hitesh Waghela (RR Global-Rata Member Vadodara)

RATA Delhi team met Joint Director MSME discussed various cooperation agendas.



Mr. Sachin Maheshwari (President-RRC Delhi) & Mr. Sanjay Gupta (Committee Member-RRC Delhi)

RRC Delhi met EEPC Director and dicussed a formal MOU shall be signed between EEPC & RATA. Post Diwali, we shall be having a webinar with EEPC Mostra. This will be our first joint exhibition with India Pavillion.



RATA Nagpur attended the seminar of Advantage Vidarbha-There were 45 various business verticles and RATA Nagpur was among them representing Refrigeration and Airconditioning sector.





Mr. Narendra Pampattiwar (President RRC Vidharbha)

Mr. Mohan Basantwani (Vice President RRC Vidharbha)

Mr. Nitin Rewatkar (Secretary RRC Vidharbha)

Mr. N S Bhasin (Committee Member)

Mr. Nilesh Kate (Committee Member)

Mr. Milind Chittawar (Committee Member)

Mr. Anand Thatte (Committee Member)

NATIONAL

REFCOLD CHENNAI EXIBITION



RATA as supporting association for Refcold India - South Asia's leading Refrigeration & Cold Chain Exhibition.

COORDINATED BY RRC CHENNAI COMMITTEE



























NATIONAL

VYAPAAR SANMELAN



RATA Vyapaar Sanmelan saw a good response from RATA members who connected across India with an intent to sell their products and also to source new suppliers for their requirements.





COORDINATED BY

Mr. Nilesh Patel Chair Vyapaar Sanmelan

RRC AHMEDABAD

RATA AHMEDABAD 3RD ANNUAL DAY



RRC Ahmedabad has conducted Flagship Ahmedabad RATA Annual event at Crowne Plaza- SG Highway.













COORDINATED BY



Mr. Urvish Shah Immediate Past President RRC Ahmedabad National Secretary (RNC)



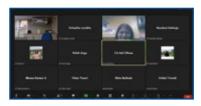
Mr. Amit Sharma President -**RRC Ahmedabad**

RRC BANGLORE

COMPLETE GST LIFECYCLE ON ONE PLATFORM



RRC Bangalore conducted an online webinar on complete GST lifecycle and was attended by 25 members.



COORDINATED BY



Ms. Deepa Rajganesh Programme Chair - RRC Bangalore

RRC DELHI

SAFETY AND RISK MANAGEMENT IN FACTORIES



RRC Delhi has conducted an online webinar on SAFETY AND RISK MANAGEMENT IN FACTORIES and was attended by 35 members.



COORDINATED BY



Mr. Rishab Mishra Vice President - RRC Delhi

RRC DELHI

VYAPAAR SANMELAN



RRC Delhi has conducted an offline Vyapaar Sanmelan with 45 members particiapation at Taj Connaught, Delhi with a good amount of inquiries floated and requirements of dealership.







COORDINATED BY



Mr. Sachin Maheshwari President - RRC Delhi



Mr. Paryushan Jain Membership Chair

RRC DELHI

SOLAR POWER GENERATION AT WORKPLACE



RRC Delhi conducted an online webinar on Solar Power Generation at workplace and was attended by 10 members.





COORDINATED BY



Mr. Rishab Mishra Vice President - RRC Delhi



Ms. Neha Choudhary Committee Member - RRC Delhi

RRC MUMBAI

EXPONENTIAL GROWTH PROCESS



Rata Mumbai conducted a physical workshop designed specially for Business Owners focussed more on how to make Profitable Sales Growth. Speaker Mr. Suresh Menon & Mr. Devendra Naik taught the art of Sales in fun format. Event was attended by 20 Rata Members.





COORDINATED BY



Mr.Tejas Bodawala Committee Member - RRC Mumbai



Ms. Rinal Vira Co Program Chair - RRC Mumbai

RRC MUMBAI

NEED OF HOUR EFFECTIVE FEEDBACK MANAGEMENT



Rata Mumbai conducted a unique session explaining the need & importance of Feedback Management same was held online on 17th Oct 2023, Speaker Ms. Neetika Arora as an expert explained the process and importance of effective feedback management for different departments in the organisation. Event was attended by 40+ members.







COORDINATED BY



Mr. Manish Gulalkari Program Chair - RRC Mumbai



Ms. Rinal Vira Co Program Chair - RRC Mumbai

RRC MUMBAI

CONTRACTOR MEET



Rata Mumbais first ever attempt to reach out to Ducting Contractors in the trade which is predominantly a very unorganised sector but a crucial part of HVAC industry. It was a physical meet held in thier own vicinity in one of the contractors premises on a Sunday Afternoon 15th Oct 2023 the same was attended by 15+ Ducting Contractors.





COORDINATED BY



Ms. Subha Prasanna Membership Chair - RRC Mumbai



Ms. Rinal Vira Co Program Chair - RRC Mumbai

RRC MUMBAI

BASICS OF SUPPLY CHAIN MANAGEMENT



Its a common myth Supply Chain Management is only purchasing but purchasing is hardly 30% apart from that, there are many branches like negotiation skills, cost sheets, vendor development, value addition using advance software to highlight and give insights on SCM, Rata Mumbai organised a online session by Mr. Santosh Sahoo from Blue Star Ltd his presentation covered how to manage the importance of SCM, event was attended by 40+ members.





COORDINATED BY



Mr. Manish Gulalkari Program Chair - RRC Mumbai

RRC SURAT

MYCO BUSINESS AUTOMATION APP': WHERE EFFICIENCY MEETS COOLING COMFORT FOR YOUR AC BUSINESS!



RRC Surat has conducted an offline event Discover the Power of 'MyCo Business Automation App' with 45 members participaation at AVADH UTOPIA.







COORDINATED BY



Mr. Hiren Shah President - RRC Surat

RRC INDORE

HAPPY DAY FOR RATA INDORE



On 10th October 2023, a long pending financial matter has been resolved between two members of RATA family. 25% amount has been paid on same day and as per commitment balance will be settle down in coming 60 days. Rata Indore is greatful for the cooperation and understanding of both members.



COORDINATED BY



Mr. Amit Vijayvargiya President - RRC Indore



Mr. Manish Techchandani Vice President - RRC Indore

RRC AHMEDABAD

CHAI PE CHARCHA



RRC Hyderabad has conducted an offline meet with members of Vijayawada and was attended by 10 members.





COORDINATED BY



Mr. Vema Reddy Vice President - RRC Hyderabad

RATA NEWSLETTER IS A MONTHLY PUBLICATION AND REACHES OUT TO 1500 MEMBER COMPANIES ACROSS INDIA.

Advertise in RATA newsletter if you would like to reach out to Manufacturers, Contractors, Traders and Sales and Service Dealers.

Charges for monthly Newsletter Advertisement

FULL PAGE INSIDE

Rs. 15,000/- plus GST

Per month advertisement exclusively for RATA Members

FULL PAGE INSIDE

Rs. 16,500/- plus GST

Per month advertisement for non RATA Members

FULL PAGE INSIDE

Rs. 30,000/- plus GST

Exclusively for RATA members for three months paid in advance

FULL PAGE INSIDE

Rs. 33,000/- plus GST

For non members for advance payment for three releases

For further details please contact Ms. Vishakha Londhe Email: vishakha@rataindia.com | Call: +91 77387 49987

TRADE DISPUTE WITH SUPERDEAL ELECTRONICS

Payment of Rs. 10,44,000/- remains as outstanding from (Aug 2019)

Complaint Recd From - Company Name	City
Cruise Appliances Pvt.Ltd.MP	Mumbai
Paras Sirohia	
Address : G-2, Industy House, 23B, Mahal Industrial Estate, Mahakali Caves Road, Andheri East, Mumbai - 400 093.	

Against Company Name	City
Superdeal Electronics	Gwalior (RRC- Indore)
Ajay Parpyani	
Address : D-13 Harishankarpuram Lashkar Gwalior, Madhya Pradesh - 474 002, India.	

COMMUNICATIONS INITIATED BY RATA TRADES DISPUTE COMMITTEE			
Date of Communication	Summary of Communication	Current Status	
19th June 2023	1st mail to RATA & Party for pending Amount.	No Response	
1st July 2023	Rata letter to respond explaining the SOP.	No Response	
26h July 2023	1st Reminder to Super deal requesting reply.	No Response	
19th August 2023	2nd Reminder to Super deal requesting reply.	No Response	
3rd September 2023	3rd Final Reminder to Super deal from Back office informing about the SOP and Rata will publish this information in our next newsletter.	No Response	
12 &15th Oct 22-PC, 19, 29 Oct 22, 2 Nov 22, 09 Dec 22, 27 Jan23, 21 Feb 23, 05 & 11 Sep 23,	Discussed on persnal call by Paras Sirohia then follow up on whatsapp messeges but no response from Mr. Ajay Parpauani.	No Response	
18th October 2023	4th Final Reminder to Super deal from Back office informing about the SOP and Rata will publish this information in our next newsletter.	No Response	

TRADE DISPUTE WITH COOLWELL ENGINEERS

Payment of Rs. 60,000/- remains as outstanding from (May 2017)

Complaint Recd From - Company Name	City
Ishwar Trading	Vadodara
Akash Varma	
Address: 107 Great Western Building, 23 Bake House Lane, Fort, Mumbai - 400 023.	

Against Company Name	City
Coolwell Engineers	Nashik (RRC -Pune)
Nishad Satardekar	
Address : Shop No. 3, Raval Apartment, Opp. Hans Kalyandham, Nashik Pune Road, Shivaji Nagar, Nashik - 422 101.	

COMMUNICATIONS INITIATED BY RATA TRADES DISPUTE COMMITTEE			
Date of Summary of Communication		Current Status	
26th July 2023	1st mail to RATA & Party for pending Amount.	No Response	
19th August 2023	Rata letter to respond explaining the SOP.	No Response	
5th September 2023	1st Reminder Cool well requesting reply.	No Response	
18th October 2023	2nd Reminder Cool well requesting reply.	No Response	
3rd November 2023	3rd Final Reminder to Cool well from Back office informing about the SOP and Rata will publish this information in our next newsletter.	No Response	

RATA TRADES DISPLUTE LISTING UNRESOLVED TILL DATE

Complain Date	30.10.2021	Complain Date	30.10.2021
Complainant Party	Jinal Industries	Complanin Against	Cool Point Sales & Service
Address	3, Kotkar Industrial Est, Vishveshwar Nagar Road, Gorgaon East, Mumbai - 400063.	Address	103, Raja Bhadur Bldg, Shop No. 13, Maulana Azad Road, Nagpada, Mumbai.
City	Mumbai	City	Mumbai
Owners Name	Mr. Dishank Shah	Owners Name	Mr. Rauf Saikh
Type Of Dispute: Payment Rs. 1,72,610/- Publication Month: December 2022 News letter			

Complain Date	04.05.2022	Complain Date	04.05.2022
Complainant Party	Airflow Pvt Ltd	Complanin Against	Febo Engineering Pvt Ltd
Address	J-90-91, Surajpur Industrial Area, Site V, Kasna, Greater Noida-201310.	Address	D-17, Lower Ground Floor, Greater Kailash, Enclave-II, New Delhi-110048.
City	Delhi	City	Delhi
Owners Name	Mr. Rajani Johari	Owners Name	Mr. Amitabh / Mrs. Lekha
Type Of Dispute: Payment Ps. 22.64.706/- Publication Month: December 2022 News letter			

Type Of Dispute : Payment Rs. 22,64,706/- | Publication Month : December 2022 News letter

Complain Date	11.04.2022	Complain Date	11.04.2022
Complainant Party	Cruise Electric Pvt Ltd.	Complanin Against	LAIMAR AIR TECHNOLOGY SYSTEMS
Address	G2, Industry House, 23B, Mahal Industrial Estate, M. C. Road, Andheri East, Mumbai-400093.	Address	Shop No U, Building No 4, Apana Bazar, Jalna Road, Aurangabad-431001.
City	Mumbai	City	Aurangabad
Owners Name	wners Name Mr. Ashok Patawari Owners Name Mr. Tahir Shaik		Mr. Tahir Shaik
Type Of Dispute : Payment Rs. 1,00,000/- Publication Month : December 2022 News letter			

Complain Date	04.06.2022	Complain Date	04.06.2022
Complainant Party	Cool Plus	Complanin Against	Esaplling Pvt Ltd
Address	G-8, New Opera House, Bamroli Road, Surat, Gujarat-395002.	Address	Office 513, Rainbow Plaza, Rahatni, Pune, Maharashtra-411027.
City	Surat	City	Pune
Owners Name	Mr. Shantilal Sancheti	Owners Name	Mr. Satya Patri
Type Of Dispute : Payment Rs. 1,32,160/- Publication Month : April 2023 News letter			

Complain Date	10.06.2023	Complain Date	10.06.2023
Complainant Party	Auro Engineering Company	Complanin Against	Coolwell Engineers
Address	F-119, Ansa Industrial Estate, Saki Vihar Rd, Andheri (E), Mumbai-400072.	Address	Gate No. 471, Plot No.1, Mangalam Foods Compound, Shaikhed Road, Nashik - 422101.
City	Mumbai	City	Nashik
Owners Name	Mr. Mihir Sanghavi	Owners Name	Mr. Nishad Satardekar
Type Of Dispute: Payment Rs. 68,992/- Publication Month: October 2023 News letter			

Complain Date	20.06.2023	Complain Date	20.06.2023
Complainant Party	Volga Freeze	Complanin Against	Coolwell Engineers
Address	001, Ground Floor, Deepam Signature, 12 Sudhanagar Society, Jetalpur Raod, Vadodara-390005	Address	Gate No. 471, Plot No.1, Mangalam Foods Compound, Shaikhed Road, Nashik - 422101.
City	Vadodara	City	Nashik
Owners Name	Mr. Jigar Bhalavat	Owners Name	Mr. Nishad Satardekar
Type Of Dispute : Payment Rs. 1,20,905/- Publication Month : October 2023 News letter			





COMMERCIAL CHILL WATER CASSETTE 2023

For the perfect business environment. Cruise Air Solutions. A collection of seamless integrated in-ceiling air conditioners, With 360° surround-air, This collection lends a sophisticated feel to the most demanding work spaces. Best for Offices, Restaurants, Hotels, Institutes, Hospitals & Large Commercial Spaces.



PRE-FITTED VALVE ASSEMBLY



MULTI LAYER AIR PURIFYING



AIRFLOW



BUILT-IN WATER PUMP WITH



WIDE RANGE UPTO 1400 CFM



1 Way Cassette



Hi-Wall Unit



Ductable Unit

