

RATA NEWSLETTER

MAY 2022 / ISSUE 86

GROWING

your HVAC&R business using community support

- RATA Chennai and RATA Madurai Hold their first off line Members meeting.
- Mumbai, Ahmedabad, Delhi, Bangalore, Pune and Indore continue to be our Top 6 committees in terms of Programs and membership.
- RATA will be part of the National Dialogue on How can India lead a sustainable cooling transition to be held on 13th May 2022 at Delhi.



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MESSAGE FROM NATIONAL PRESIDENT

Mr. Ajit Panicker

Dear Members

The business season for the entire industry has been good considering that the last two years were difficult covid years. The current heatwave has increased the demand for comfort and the requirements of HVAC&R solutions. Our challenge however continues with rising prices of key commodities used in our industry especially those of copper, aluminium and refrigerants.

During this month our key committee members Mr Paras Sirohia (Immediate Past President) and Mr Mihir Sanghavi (Vice President) took the initiative in attending the offline members meeting in Jaipur. This has led to a renewed excitement in the state of Rajasthan and we hope to see our membership grow in strength.


RATA was invited to the National Dialogue and I had the privilege to represent the association on a topic on How can we make India the next cooling manufacturing HUB. The event had industry stalwarts sharing their perspectives. The Chief Guest for the event was Hon'ble Shri Bhupinder Yadav Union Minister, Ministry of Environment, Forest and Climate Change (MoEFCC), Government of India.





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RNC : RATA National Committee
RRC : RATA Regional Committee

All committee members details
available at www.rataindia.com

AURO

ENGINEERING COMPANY

Auro Engineering Company manufactures and exports all types of heating and cooling coils for Air Conditioners (Window, Split, Precision, Rooftop, Dehumidifiers and Humidifiers), AHUs, Package Units, FCUs, Chillers, Dryers, Cold Storages, Refrigeration Products etc., since 1986.

We specialize in providing coils with Anti Corrosive super hydrophobic solution

ADVANTAGES OF COILS DULY COATED WITH ANTI CORROSIVE SUPER HYDROPHOBIC SOLUTION

1. Dramatically improves resistance to corrosive environments
2. Coating will increase coil strength by sealing all surfaces between copper tubes and aluminium fins
3. Reduces the requirement of evaporative oils or its substitute due to removal of pre-coated aluminium fins
4. Coating reduces microbial contamination of coils
5. Coating significantly improves water flow properties of the coil
6. Guarantee of no corrosion of coils
7. Energy efficiency maintained over the life of the coil
8. Improved indoor air quality due to reduced biological load on the coil surface
9. Easier cleaning of coil in field
10. It is typically applied by standard air assisted spray painting equipment in onsite applications
11. It has been specifically developed for OEM coating applications



All the processes required for the manufacturing of the various types of coils mentioned above are carried out in-house. We have an expert team of engineers, draftsmen and contractors to cater time bound retrofit jobs and projects

The main aim of our company is customer satisfaction which lies in the quality control and timely delivery which we have been achieving since the establishment of our company through time bound objectives

Over the years we have supplied coils to most of the reputed OEMs and to direct users through Consultants and Contractors all over INDIA and overseas like **RUSSIA, UAE, AFGHANISTAN, NEPAL, NIGERIA, BAHRAIN and SRILANKA**

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www.auroengineering.com

RRC INDORE

CHAI PE CHARCHA



RRC Indore successfully conducted Chai Pe Charcha on 03.05.2022 at 5.30pm at an offline location. Number of Rata members attended 11.



COORDINATED BY



Mr. Manamohan Singh
President



Mr. Manish Techchandani
Secretary

RRC MUMBAI

LABOUR & STATUTORY COMPLIANCES



RRC Mumbai successfully conducted Labour & statutory compliances on 14.05.2022 at 4.00pm at on Zoom platform. Registered 66nos. Rata Member 60 nos| Non Member 04nos | Attended 33nos.



COORDINATED BY



Mr. Jasprit Singh Sethi
Vice President



Mr. Manish Gulalkari
Committee Member

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RRC DELHI

GURUGRAM HVAC INDUSTRY MEMBERS, LET'S GET TOGETHER TO DISCUSS COMMON ISSUES AND CHALLENGES



RRC Delhi successfully conducted Gurugram HVAC industry members meeting on 17.05.2022 at 5.00pm at an offline location. Number of Rata members attended 10 | Non Members 05.



COORDINATED BY



Mr. Amit Goel
President



Mr. Sachin Maheshwari
MSME Manufacturing Group

RRC MUMBAI

LIKE FATHER LIKE SON



RRC Mumbai successfully conducted Like Father Like Son on 20.05.2022 at 6.30pm in a hybrid format on zoom and an offline location . Number of Rata members attended 10 | Non Members 02.



COORDINATED BY



Mr. Harshal Padia
Jt. Secretary



Mr. Dhurmil Dixit
RATA Genext

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We offer you the widest range of world-class solutions from the industry leaders. From product distribution to technical support to turnkey projects... You will find all solutions for air-conditioning and refrigeration.

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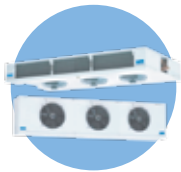
Condensing Units



Freon Refrigeration
Controls



Chiller & Coldroom
Control Panels



Evaporators



Bock Compressors



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NATIONAL VYAPAAR SANMELAN



RNC successfully conducted Vyapaar sanmelan – milo milao vyapaar badhao on 20.05.2022 at 4.30pm at on Zoom platform. Registered 49nos |Rata Member 30 nos | Non Members 04 nos | Attended 30nos.



COORDINATED BY



Mr. Dilip Jha
President RRC Pune

RRC BANGALORE THE GOLDEN FOOD HABITS - SESSION 03



RRC Bangalore successfully conducted The golden food habits session 03 on 25.05.2022 at 4.00 PM on YouTube. Number of people View 98.



COORDINATED BY



Mr. Mulendar Begani
Vice - President



Mr. Krishna Prasad
Program Chair

RRC BANGALORE

WINNING IN SELLING PART 4

ONLINE WEBINAR

WINNING IN SELLING - Part 4
Turn your sales force into champions

Mr. C. Subramaniam
M/S. S. S. S. Consultants, B'haru.

Mr. C. Subramaniam is an alumni of IIT Chennai, he owns a consultancy firm S.S.S. Consultants. He has 38 years of experience in the line of HVAC. He is a Presidential member of ISHRAE B'haru and member of ASHRAE, IGBC & FSAL.

The webinar highlights on

- Sales process
- Understand customers needs
- Closing the sale

Date :- 27th May 2022, Time 4:00 PM Onwards

WATCH IT LIVE AND ASK YOUR QUESTIONS

YouTube: <https://youtu.be/x5l6cR5zk>

M. Krishna Prasad – RRC Bangalore Program Chair

RRC Bangalore successfully conducted Winning in selling part 04 on 27.05.2022 at 4.00 PM on YouTube. Number of people View 38.



COORDINATED BY



Mr. Krishna Prasad
Program Chair

RRC PUNE

CHAI PE CHARCHA

KATA PUNE

Chai pe Charcha

RATA KE SAATH DIL KI BAAT,
Invite to all Pune refrigeration and Air-conditioning people to meet across a cup of tea and discuss our challenges of our business and find some solutions.

Friday 27.05.22 | Time 5.00PM onwards

Venue :- Modern Café,
No 365/65, S, 16, Jangali Maharaj Rd, Shivajinagar, Next to pashankar auto, Pune, Maharashtra 411005

RSVP : Vimal Chavda - 93703 19656

RRC Pune successfully conducted Chai Pe Charcha on 27.05.2022 at 5.00pm at an offline location. Number of Rata members attended 13| Non Members attended 03.



COORDINATED BY



Mr. Dilip Jha
President




Mr. Vimal Chavda
Program Chair

TOUGH & EASY-TO-INSTALL
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AccoFlex[®] W

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- Easy to install
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- Non-corrosive on Copper pipes

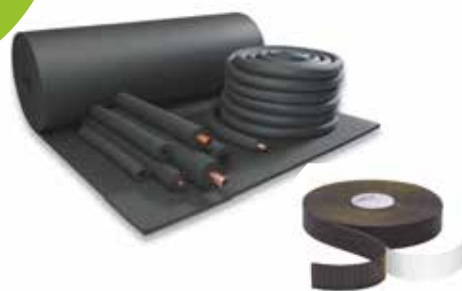
Insulation installed on pipes of split ac systems, VRV/VRF and plumbing applications, to prevent condensation and reduce energy losses in light, commercial and residential (LCR) buildings.



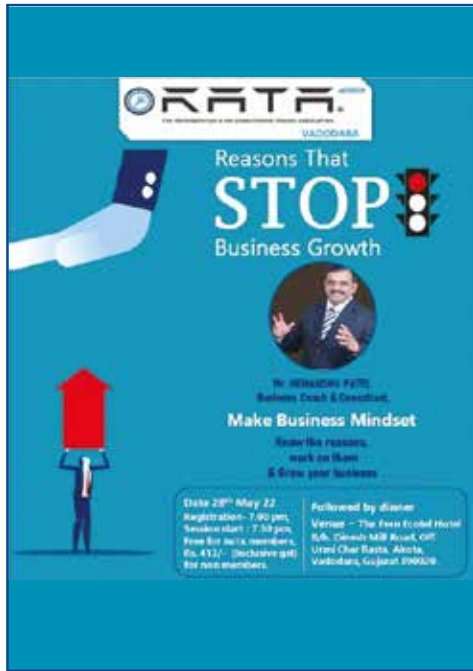
At just
1% COST of
equipment, Insulation
is the simplest
way of reducing
energy costs



ACCOFLEX W
Saves up to **140x**
energy bringing
down the overall
costs



REASONS THAT STOP BUSINESS GROWTH



RRC Vadodara successfully conducted Reasons that Stop Business Growth on 28.05.2022 at 7.30pm at an offline location. Number of Rata members attended 24.



COORDINATED BY



Mr. Nilesh Patel
President



Mr. Jigar Bhalavat
Vice - President



Mr. Rami Chandrakant K
Committee Member

BUSINESS ETHICS & HEALTH CARE FOR WEALTH AND WEALTH TO HEALTH



RRC Madurai successfully conducted Business Ethics & Health care for Wealth and Wealth to Health on 30.05.2022 at 7.45pm at an offline location. Number of Rata members attended 10.



COORDINATED BY



Mr. K Thirunavuk Karasu
Member



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HIGHLY



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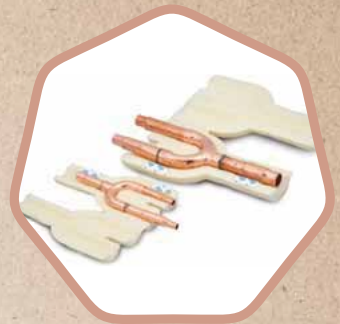


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