

# RATA NEWSLETTER

JANUARY 2023 / ISSUE 94

## GROWING

your HVAC&R business using community support



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# MESSAGE FROM NATIONAL PRESIDENT



## Mr. Mihir Sanghavi

Dear RATAites,

Happy 74th RATA day to all of you. It takes me immense pleasure that we as an association are making a difference and are redefining the dynamics of the HVAC&R trade. First month of year 2023 was very eventful and lots of activities have taken place across entire India. 30 new members joined our ever expanding RATA family. RATA team was invited and felicitated at RAMA event. We thank Mr. Kanwaljeet Jawa RAMA president for the same and also congratulate him for getting elected for another term in the office at RAMA president. We got an excellent opportunity to interact AEEE, CEEW, MOEF, BIS and many industry leaders.

We presented RATA activities at Carrier office and discussed on how members can collaborate with Carrier team. We thank Mr. Chirag Baijal and entire team for this opportunity and very soon Carrier team would be part of opportunity giver program which would be beneficial to lots of RATA members. Similar meetings shall be explored with other OEMs too. Personally thank all the presidents of RRCs for fantastic innovative Programs across all RRCs were much appreciated. Mumbai, Delhi, Pune, Bangalore, Hyderabad, Madurai did phenomenal work at different programs. Vyapaar Sanmela saw great participation both at national and regional level. Team is now in working towards theme based Vyapaar Sanmela across India in new avatar.

RATA has stall at Acrex 2023 at Mumbai and more than 100 RATA member companies are part of this trade fair. We would be having concurrent Traders, Contractors and Manufacturer forums meetings at Acrex so request all members to participate in huge numbers and take advantage.

*Wishing you all great month ahead full of smiles and high energy.*





### EDITORIAL TEAM :

Mr. Ajit Panicker / Ms. Savita Pillai

### FOR ANY DETAILS ON RATA CONTACT

+91 77387 48885

### CONNECT WITH US ON SOCIAL

 @rata\_ind  @rata-india  
 @RataIndia  @RataIndia

### FOR ADVERTISING CONTACT

admin@rataindia.com

All committee members details available at [www.rataindia.com](http://www.rataindia.com)

RNC : RATA National Committee  
RRC : RATA Regional Committee

## NATIONAL SUPR-30



RNC conducted Supr 30 power packed knowledge series. The event has been 106 viewed by members.



COORDINATED BY



Mr. Ajit Panicker  
Immediate Past President

## NATIONAL VYAPAAR SANMELAN MILO MILAO VYAPAAR BADHAO



RNC successfully conducted an online Webinar on Zoom platform, the same was attended by 23 members.



COORDINATED BY

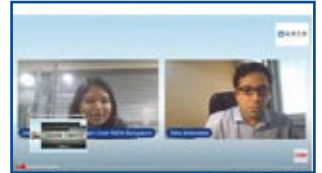


Mr. Nilesh Patel  
Chair Vyapaar Sanmelan

# POWERING GROWTH - SCALLING 'A' TRADITIONAL SME REQUIRES 'A' PARADIGM SHIFT MINDSET



RRC Bangalore successfully conducted an online Webinar on Youtube the event was viewed by 57 members.



COORDINATED BY



Ms. Deepa Rajganesh  
Programme Chair

# WORKMAN COMPENSATION POLICY AND COMPREHENSIVE ALL RISK POLICIES



RRC Chennai organised an offline event which was attended by 25 RATA members.



COORDINATED BY



Mr. Sridhar V.  
Chennai - President



## RRC DELHI

# MEMBERS MEET SESSION



RRC Delhi successfully conducted an online Webinar on Zoom the event was attended by 7 members.



### COORDINATED BY



Mr. Rishab Mishra

## RRC HYDERABAD

# SEMINAR ON DEBT RECOVERY



RRC Hyderabad organised an offline event which was attended by 30 RATA members.



### COORDINATED BY



Mr. Vema Reddy  
Hyderabad - Vice President

## RRC HYDERABAD

# TRADERS MEET



RRC Hyderabad organised an offline event which was attended by 10 RATA members.



COORDINATED BY



Mr. Mukeh Surana  
Hyderabad - Committee Member

## RRC INDORE

# MILO MILAO VYAPAR BADHAO

RRC Indore organised an offline event which was attended by 14 RATA members.  
Maruti Sales Corporation, New Siyaganj Indore.



COORDINATED BY



Mr. Amit Vijayvargiya  
Indore - President

# INVESTMENT OPTIONS - 2023 & THE ROAD AHEAD

**RATA**

**INVESTMENT OPTIONS - 2023 & THE ROAD AHEAD**

Speaker Profile :

Mr. Atul Gupta has an experience of almost 35 yrs in international trade & Investment Advisory. Atul has witnessed 8 major Bull & Bear market cycles, which have sharpened his skills with irreplaceable insights on investor sentiments.

**Mr. Atul Gupta**  
(Director, Eastern Finprovis Ltd group, EF Insurance Broking Pvt Ltd.)

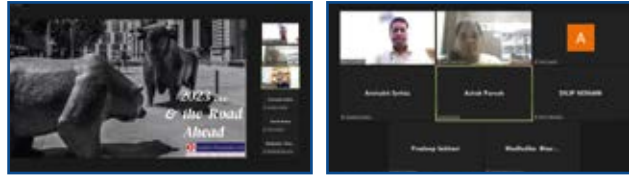
Language : English

FRIDAY 27/01/23 05:00 PM ONWARDS

Join using Zoom cloud  
Username : 899 7309 2570  
Password : RATA

RDP : Mrs. Savita : 77367 48885 | Mrs. Vidya : 77367 49267  
Website : [www.rataindia.com](http://www.rataindia.com) | Email : [admin@rataindia.com](mailto:admin@rataindia.com)

RRC Kolkata organised an offline event which was attended by 25 RATA members.



## COORDINATED BY



Mr. Navin Lambha  
Kolkata - President

# LATEST TRENDS IN GST & INCOME TAX

**RATA**

**Off-line Seminar**

**LATEST TRENDS IN GST & INCOME TAX**

Speaker Details :

**EXCEL K. PALANISAMY**

Mr. Palanisamy is a tax consultant and the author of 16 books on indirect taxes. He is a VAT and GST expert, as well as a speaker and trainer. He is a member of the state level tax paper advisory committee. Mr. Palanisamy working as a FBO in various trade associations, and he is currently the President of the Federation of Manufacturers and Traders Associations.

**GST**

Venue:  
RETORIA HOTELS, ELUS NAGAR, MADURAI  
Followed by Dinner

Wednesday 25th Jan 2023 07:00 PM - 09:00 PM

Website : [www.rataindia.com](http://www.rataindia.com) | Email : [admin@rataindia.com](mailto:admin@rataindia.com)

RRC Madurai organised an offline event which was attended by 15 RATA members.



## COORDINATED BY



Mr. Thirunavukkarasu  
Madurai - Vice President

# CLOSURE OF PROJECT



**RATA**  
PROJECT MANAGEMENT

A PROJECT IS NEVER CONCLUDED... IT IS ONLY HANDED OVER TO SERVICE DEPARTMENT. LEARN THE ART OF CLOSURE OF PROJECTS FROM AN EXPERT IN THIS FIELD OF PROJECTS.

Online Series - 4 Episodes

Date & Time	Topics
18th Nov 2022   6 to 7 pm	Sales and Project Estimation
02nd Dec 2022   6 to 7 pm	Project Planning
23rd Dec 2022   7 to 8 pm	Monitoring & Controlling (Dashboard)
12th Jan 2023   7 to 8 pm	Closure of Project

\* Risk Management will be included in all topics.

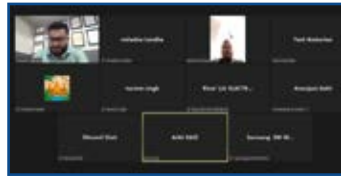
WHO TO ATTEND:  
• Entrepreneurs, Management Team (Project/Services), SSD, Traders, Contractors.

**SPEAKER PROFILE**  
**Mr. Ajaj Kazi**  
Ajaj Kazi is a Project Management Professional with experience of over 23 plus in handling MEP projects across Maharashtra, Goa & MP for various applications like Offices, Hotels, Hospitals, Malls, Airports, Purses, Refinery, Pharmaceutical and many more. He is currently working as Executive Head - MEP with Reliance Industries. Prior to joining to Reliance, He worked with VOLTA Limited as Project Director.

**REGISTRATION RSVP**  
Ms. Siddhesh - 7738745000  
Email - siddhesh@rataindia.com

Supporting Association:  
**ISHRAE** Member Chapter

RRC Mumbai successfully conducted. an online Webinar on Zoom platform, the event was attended by 25 RATA members.



## COORDINATED BY



Mr. Manish Gulalkari  
Committee Member

# MOHALLA MEET



**RATA**  
MOHALLA MEET  
BANDRA - ANDHERI - BORIVALI

Points of Discussion

- Challenges faced by Entrepreneurs in SSD business
- Experience & Knowledge Sharing - How to overcome challenges?

Hear and Learn from the best that our HVAC Industry has to offer

Limited Seats  
Registration on first come first served basis

Meeting Address:  
NPL, Aescon Pvt Ltd  
36, Nand Ghanshyam Industrial Estate,  
Bhr Paper Box Office, Andheri (E),  
Mumbai: 400093

WEDNESDAY | 6 - 8 PM  
18.01.2023

RSVP: Mr. Siddhesh - 7738745000  
Website: www.rataindia.com | Email: admin@rataindia.com

RRC Mumbai organised an offline event which was attended by 23 RATA members.



## COORDINATED BY



Mr. Lavinder Dugar





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costs



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RRC PUNE

## PUNERI BAITHAK



RRC Pune successfully conducted. an online Webinar on Zoom platform, the event was attended by 28 RATA members.



COORDINATED BY



Mr. Vimal Chavda  
Pune - President

RRC SURAT

## TRADERS MEET



RRC Surat organised an offline event which was attended by 19 RATA members.



COORDINATED BY



Mr. Hiren Shah

RRC VADODARA

## RATA VADODARA TRADERS MEMBERS MEET

RRC Vadodara organised an offline event which was attended by 22 RATA members.



COORDINATED BY



Mr. Jigar Bhalavat

RRC VADODARA

## VCCI EXPO 2023 - RRC VADODARA

**RATA VADODARA REGIONAL COMMITTEE IS PARTICIPATING IN**

**VCCI EXPO 2023**

11<sup>th</sup> MEGA INDUSTRIAL EXHIBITION

The Exhibition Is Aimed At Promoting B2C Business.

BENEFITS OF TAKING PART IN VCCI EXPO 2023:

- 550+ Exhibitor from India & Abroad
- 9 Lakh square feet of area
- Vendor development & Technology 100+ Transfer Opportunities
- 2.65 Lakh Square feet of Stall area
- 2 Lakh + Business Visitors
- Opportunities for B2B Meetings

27th Jan - 30th Jan 2023

Venue: NAVLAKHI GROUND, VADODARA

RSVP :- Mr. C.K. Rami : 9327220885 | Mr. Nilesh Patel : 9227175225  
Mr. Jigar Bhalavat : 9426334682 | Mr. Haemukh Patel : 9824501982

Website: [www.ratavada.com](http://www.ratavada.com) | Email: [admin@ratavada.com](mailto:admin@ratavada.com)

RRC Vadodara participated in VCCI EXPO 2023 event which was attended by 40 RATA members.



COORDINATED BY



Mr. Jigar Bhalavat



# USE OF AUTOMATION TOOLS FOR BETTER PRODUCTIVITY TO ACCOUNTINGS

**Online Seminar**

**USE OF AUTOMATION TOOLS FOR BETTER PRODUCTIVITY TO ACCOUNTINGS**

**Speaker Profile:**

**VENUGOPAL G**  
FCA, CISA (ISA), CISA

Mr. Venugopal G is founder Partner in M/s. Venu & Vinay Chartered Accountants since 2003. His academic credentials include securing all India 49th Rank in CA Final. He is also Certified Information Systems Auditor. He has also completed various Other Certificate courses from ICAI namely CISA, Course on Business Valuation, Course on Internal Audit, Course on Fraud Detection and Forensic Accounting. He has also completed a One Year Course from IIM on - Data Analysis and Business Intelligence.

**Agenda**

- Excel & Tally Integration
- Cloud & Tally Integration

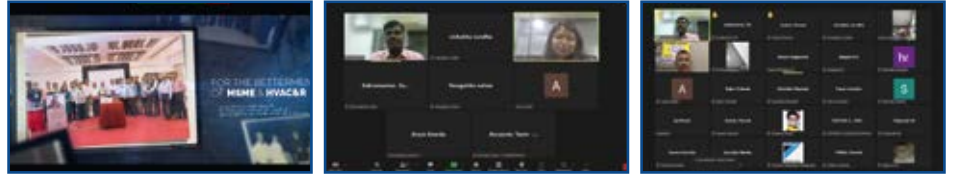
**LANGUAGE : ENGLISH**

Join using Zoom meeting link:  
USER NAME : 866 9219 5954  
PASSWORD : RATA

Monday  
30th Jan 2023  
04:30 PM - 05:30 PM

RDP - President, M. Venkatesh Jan. 996176140 / Program Chair - Ms. Deepa Rajganesh. 990901391  
Website : www.ratatamil.com / Email : admin@ratatamil.com

RRC Bangalore successfully conducted. an online Webinar on Zoom platform, the event was attended by 40 RATA members.

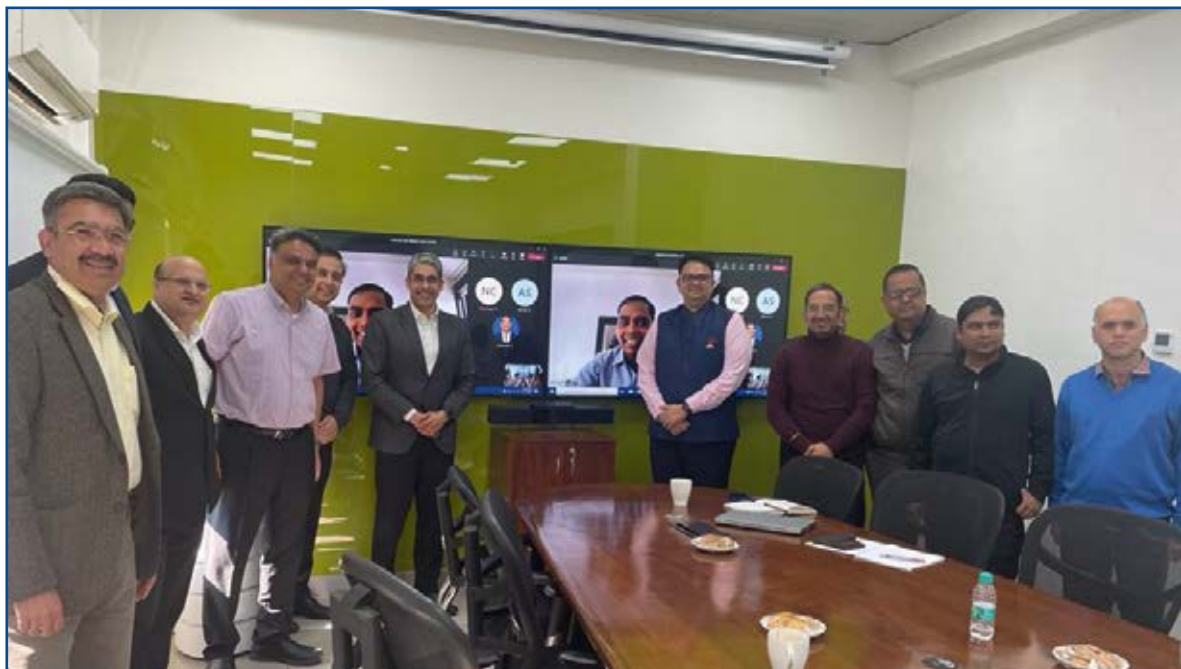


COORDINATED BY



Ms. Deepa Rajganesh  
Programme Chair

## PRESENTED RATA AT CARRIER OFFICE





## DELHI MEETING WITH RAMA





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🕒 14-16 MARCH

📍 STALL: H-50



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