

# RATA NEWSLETTER

DECEMBER 2022 / ISSUE 93

## GROWING

your HVAC&R business using community support



BECOME A PROUD RATA MEMBER.



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ENTER THE WORLD OF RATA.



# MESSAGE FROM NATIONAL PRESIDENT



## Mr. Mihir Sanghavi

Dear RATAites,

Happy New Year to you and your loved ones! Hope 2023 brings you lots of good health, prosperity and happiness. We ended 2022 on a high note at RATA. December month was full of activities at all RRCs across India. Each and every RRC contributed in terms of our membership tally to 54 new members with 3 renewals. Hyderabad led the way with reaching out to Vijaywada and Vizag. Excellent programs were conducted across RRCs serving manufacturing, Contractor, SSD and traders forums. Special mention of Mumbai, Delhi who conducted outstanding programs on project management and export opportunities. Superb installation ceremony at Rajasthan along with membership promotion event.

Excellent engagement took place with all members along with government officials and influencers from refrigeration field during Refcold at Gandhinagar on 8th to 10th December. RATA got excellent advocacy opportunity during the trade fare with Amul dairy MD Mr. Amit Vyas visiting RATA stall amongst other eminent personalities. Prominent Russian delegation too visited the RATA stall to explore trade opportunities with our members. There was special edition for Chai pe Charcha which was attended by many members at stall resulting in excellent brain storming and exchange of great ideas. This discussion resulted in forming of Refrigeration Forum. Special thanks to Ahmedabad RRC and our back office team for excellent arrangements at stall.

I once again thank all the members in joining RATA movement and request you to reach out trade associates.

*Wishing all of you a great year ahead full of smiles and high energy.*

### EDITORIAL TEAM :

Mr. Ajit Panicker / Ms. Savita Pillai

### FOR ANY DETAILS ON RATA CONTACT

+91 77387 48885

### CONNECT WITH US ON SOCIAL

 @rata\_ind  @rata-india  
 @RataIndia  @RataIndia

### FOR ADVERTISING CONTACT

admin@rataindia.com

All committee members details  
available at [www.rataindia.com](http://www.rataindia.com)

RNC : RATA National Committee  
RRC : RATA Regional Committee

## RRC MUMBAI

# PROJECT PLANNING



**ORATA**  
PROJECT MANAGEMENT  
A PROJECT WELL PLANNED IS WELL EXECUTED  
THIS IS THE TIME TO GET MOVING!  
Online Series - 4 Episodes

Date & Time	Topics
18th Nov 2022   6 to 7 pm	Sales and Project Estimation
02nd Dec 2022   6 to 7 pm	<b>Project Planning</b>
23rd Dec 2022   6 to 7 pm	Monitoring & Controlling (Dashboard)
07th Jan 2023   6 to 7 pm	Closure of Project

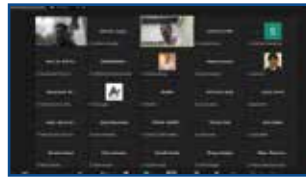
\* Risk Management will be included in all topics.

**WHO TO ATTEND:**  
• Entrepreneurs, Management Team (Project/Service), SSO, Traders, Contractors

**SPEAKER PROFILE**  
**Mr. Ajaj Kazi**  
Ajaj Kazi is a Project Management Professional with experience of over 22 plus in handling MEP projects across Maharashtra, Goa & MP for various applications like Offices, Hotels, Hospitals, Malls, Airports, Power, Refinery, Pharmaceutical and many more. He is currently working as Executive Head - MEP with Reliance Industries. Prior to joining to Reliance, He worked with VOLTAE Limited as Project Director.

**REGISTRATION RSVP**  
Ms. Vishakha Londhe - 7738749987,  
Email - vishakha@rataindia.com

RRC Mumbai successfully conducted. an online Webinar on Zoom platform, the event was attended by 40 RATA members.



### COORDINATED BY



Mr. Manish Gulalkari  
Committee Member

## RRC MUMBAI

# RPL RATA PREMIER LEAGUE



**ORATA**  
**RPL 2022 RATA PREMIER LEAGUE**  
THE MOST HIGH VOLTAGE AND CRICKET READY (HVAC - R) TOURNAMENT OF TOWN

**TROPHY PARTNER**  
**HJR**  
H J REFRIGERATION PVT LTD  
**PARTICIPATING TEAMS**

**Participating Teams Logos:** Nest, Aurore, ESS, KRUGER, Sai Aircore, Nour, Yogi, AURO

**VENUE:** CHITRAKOT TURF, ANDHERI WEST  
**SATURDAY | 01 - 09 PM**  
**RSVP - 77387 45000**

RRC Mumbai organised an offline event which was attended by 103 RATA members.



### COORDINATED BY



Mr. Dhurmil Dixit  
Committee Member

### WINNING TEAM

KRUGER VENTILATION INDUSTRIES  
(INDIA) PRIVATE LIMITED

### RUNNER UP TEAM

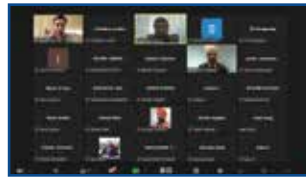
NAHUR ELECTRONICS SERVICES



# MANUFACTURER SEEKING DISTRIBUTOR SERIES - 1



RRC Delhi successfully conducted an online Webinar on Zoom platform, the event was attended by 40 RATA members.



COORDINATED BY



Mr. Sachin Maheshwari  
President

## REFCOLD EXIBITION WITH CHAI PE CHARCHA



Refcold a National event successfully conducted offline at Ahmedabad - was attended by 80 members.



COORDINATED BY



Mr. Urvish Shah  
National Secretary

## RRC INDORE

# MILO MILAO VYAPAR BADHAO



RRC Indore organised an offline event which was attended by 12 RATA members. At Hatim Enterprises, Chandan Nagar, Indore.



### COORDINATED BY



Mr. Amit Vijayvargiya  
President

## RRC MUMBAI

# RATA KE SAATH DIL KI BAAT - THANE



RRC Mumbai organised an offline event for RATA Member the same was attended by 5 members.



### COORDINATED BY

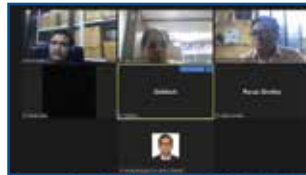


Mr. Manish Gulalkari  
Committee Member

# NATIONAL VYAPAAR SANMELAN



RNC successfully conducted an online Webinar on Zoom platform, the same was attended by 15 members.



COORDINATED BY



Mr. Nilesh Patel  
Chair Vyapaar Sanmelaan

## RRC MADURAI FAMILY MEET



RRC Madurai organised an offline event which was attended by 15 RATA members.



COORDINATED BY



Mr. Thirunavukkarasu  
V President



RRC PUNE

## FACTORY VISIT (PRIHODA INDIA)



RRC Pune organised an offline event which was attended by 10 RATA members. At Prihoda India PVT LTD, Tal Ked Dist Pune 410501.



COORDINATED BY



Mr. Vimal Chavda  
President

RRC PUNE

## VYAPAAR SANMELAN MILO MILAO, VYAPAAR BADHAO



RRC Pune organised an offline event which was attended by 10 RATA members.



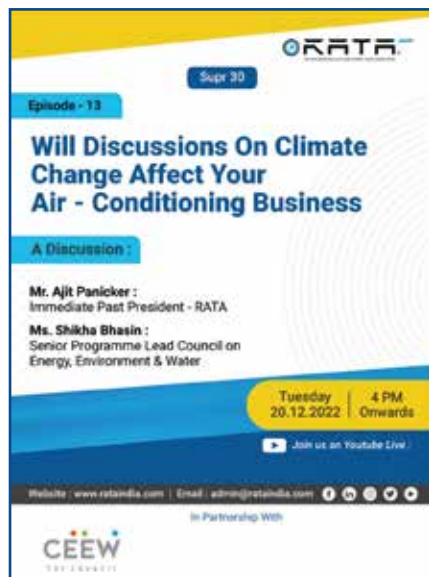
COORDINATED BY



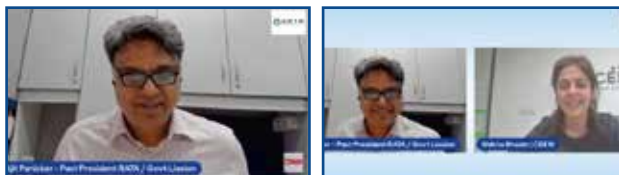
Mr. Chetan Kedari  
Committee Member

## NATIONAL SUPR- 30

### WILL DISCUSSION ON CLIMATE CHANGE AFFECT YOUR AIR CONDITIONING BUISNESS



RNC conducted Supr 30 power packed knowledge series. The event has been viewed by 65 members.



#### COORDINATED BY



Mr. Ajit Panicker  
Immediate Past President

## RRC RAJASTHAN

### INSTALLATION CEREMONY



RRC Rajasthan organised installation ceremony an offline event with 17 RATA members attended.



IPP	Mr. Shailesh Verma
President	Mr. Mohit Sharma
V President	Mr. Ashu Gupta
Secretary	Mr. RS Saxena
Committee Member	Mr. Irfan
Committee Member	Mr. Shaitan Singh Choudhary

Committee Member	Mr. Tapan
Committee Member	Mr. Mehul Papriwal
Committee Member	Mr. Ranjeet Hirawat
Committee Member	Mr. Yuvaraj Fernandes
Committee Member	Mr. Nanda Ram
Committee Member	Mr. Deepak Mathur

#### COORDINATED BY



Mr. Mohit Sharma  
President



Mr. Irfan  
Committee Member





# armacell® | AccoFlex® W

TOUGH & EASY-TO-INSTALL  
CLASS 1 INSULATION MATERIAL

## AccoFlex® W

- Class 1 fire classification to BS 476 Part 7
- Reliable condensation / sweat control
- Easy to install
- Tough & flexible insulation
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- Non-corrosive on Copper pipes

Insulation installed on pipes of split ac systems, VRV/VRF and plumbing applications, to prevent condensation and reduce energy losses in light, commercial and residential (LCR) buildings.



At just  
**1% COST** of  
equipment, Insulation  
is the simplest  
way of reducing  
energy costs



**ACCOFLEX W**  
Saves up to **140x**  
energy bringing  
down the overall  
costs



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## SSD & CONTRACTORS MEMBERS MEET



RRC Vadodara organised an offline event which was attended by 12 RATA members. At Volga Freeze, 51-B, Kunj Society, Alkapuri, Vadodara.



COORDINATED BY



Mr. Nilesh Patel  
Chair Vyapaar Sanmela

## MONITORING & CONTROLLING (DASHBOARD)

**RATA**  
**PROJECT MANAGEMENT**  
LEARN FROM AN EXPERT. THE ART OF PROJECT MANAGEMENT ARE ALL PROJECT CLAIMS BEING MONITORED BY YOUR ENGINEER.  
Online Series - 4 Episodes

Date & Time	Topics
18th Nov 2022   6 to 7 pm	Sales and Project Estimation
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23rd Dec 2022   7 to 8 pm	Monitoring & Controlling (Dashboard)
07th Jan 2023   6 to 7 pm	Closure of Project

\* Risk Management will be included in all topics.

**WHO TO ATTEND**  
• Entrepreneurs, Management Team (Project/Service), SSD, Traders, Contractors.

**SPEAKER PROFILE**  
**Mr. Ajay Kazi**  
Ajay Kazi is a Project Management Professional with experience of over 23 plus in handling MEP projects across Maharashtra, Goa & MP for various applications like Offices, Hotels, Hospitals, Malls, Airports, Power, Refinery, Pharmaceutical and many more. He is currently working as Execution Head - MEP with Reliance Industries. Prior to joining to Reliance, He worked with VOLTAS Limited as Project Director.

**REGISTRATION**  
**RSVP**

Ms. Vishakha Londhe - 7738749987,  
Email - vishakha@rataindia.com

Supporting Association  
**ISHRAE** Mumbai Chapter

RRC Mumbai organised an offline event for RATA Member the same was attended by 40 members.



COORDINATED BY



Mr. Manish Gulalkari  
Committee Member

## SESSION ON GST OVERVIEW

**Online Seminar**

### SESSION ON GST OVERVIEW

**Speaker Profile:**  
**VENUGOPAL G**  
 FCA, DISA (ISA), CISA  
 Mr. Venugopal G is Founder Partner in M/s. Venu & Venu chartered Accountants since 2002. His academic credentials include securing all India 10th Rank in CA Final. He is also Certified Information Systems Auditor. He has also completed various Other Certificate courses from ICAI namely BSA, Course on Business Valuation, Course on Internal Audit, Course on Fraud Detection and Forensic Accounting. He has also completed a One Year Course from IIM on Data Analysis and Business Intelligence.

**Agenda**

- Registration Requirements
- Types of Registrations
- Input Credit Rules
- GST Returns
- HSN and SAC Codes
- Latest Trends in GST

**LANGUAGE: ENGLISH**

**Tuesday**  
 27th Dec 2022 | 06:00 PM - 07:00 PM

**Watch It Live And Ask your Questions**

**LINK:** <https://youtu.be/RGHWLSRuo0c>

**Hosted by:** RATA  
**Supported by:** ISHRAE Bangalore Chapter

RRC Bangalore successfully conducted an online Webinar on Youtube the event was viewed by 96 members.



### COORDINATED BY



Ms. Deepa Rajganesh  
Programme Chair

## EXPORT INCENTIVES FOR SME'S

**Online Seminar**

### EXPORT INCENTIVES FOR SME'S

**Speaker Details:**  
**DEEPAK SUNJIA**  
 ADVOCATE & CHARTERED ACCOUNTANT  
**NIKHIL NAGPAL**  
 CHARTERED ACCOUNTANT

**Covering Some Of The Below Aspects**

- Overview of Various Export Incentives
- EPCG Scheme
- Advance Authorization / BEA
- Duty Exemption / Remission Schemes
- RoDCTL Scheme
- Understanding of RoDTEP Scheme

**ONLY FOR MEMBERS**  
**LANGUAGE: ENGLISH**

**Thursday**  
 29th Dec 2022 | 04:00 PM - 05:00 PM

**You are invited to:** ZOOM!  
 USERNAME: 669 8728 7574  
 PASSWORD: RATA

**Hosted by:** RATA  
**Supported by:** ISHRAE Bangalore Chapter

RRC Delhi successfully conducted. an online Webinar on Zoom platform, the event was attended by 35 RATA members.



### COORDINATED BY



Mr. Sachin Maheshwari  
President



## RRC AHMEDABAD

# TRADERS MEET

**RATA Ahmedabad RRC**  
**Welcomes YOU**  
**For**  
**"Dil Ki Baat, RATA Ke Saath"**  
**A Trader's Forum Meeting**

**Time & Date**  
4.0 PM - 5.30 PM On 30/12/2022

**Venue**  
Volga Agency  
Opp. Gandhinagar Railway Station  
Ashram Road,  
Ahmedabad

RRC Ahmedabad organised an offline meet for RATA Members the same was attended by 7 members.



**COORDINATED BY**



Mr. Tarun Bhalavat  
Committee Member

In Person meeting with CEEW and RATA National President at their Delhi Office.



## RATA engages with trade members in smaller towns of Vizag and Vijaywada

RRC Hyderabad organised an offline meeting for membership promotion.



### COORDINATED BY



Mr. Vema Reddy  
Hyderabad - Vice President



Mr. SK Muneer  
Hyderabad - Committee Member



Mr. Chigurupati Ganesh  
Hyderabad - Committee Member

## Rata Membership promotion with Trade members in Vidarbha



### COORDINATED BY



Mr. Mohan Basantwani  
Vidarbha - Committee Member

## EXPLORE LATEST HVAC-R TECHNOLOGIES AND SOLUTIONS

SOUTH ASIA'S LARGEST EXHIBITION ON  
AIR CONDITIONING, HEATING, VENTILATION  
AND INTELLIGENT BUILDINGS

ACREX®  
India 2023

**14 - 16  
MARCH 2023**  
**BEC, MUMBAI**

**ENGINEERING TOWARDS NET ZERO**

SUPPORTING ASSOCIATION



“ I participated in ACREX for the first time in 2010 and it was an eye opener, being introduced to the HVAC-R technologies, the kind of advancements in the industry and the various stalwarts present there making ACREX the best way to reach out to customers of HVAC-R. We have seen the growth of Auro Engineering through the exhibition on a year on year basis. As many would call it the “Kumbh Mela” of HVAC-R, it is a time where majority of the people get-together to celebrate the industry and celebrate the trade. We get exposed to the best of the technologies and advancements in the products making the exhibition a must visit to meet your Net Zero goals.

Mihir Sanghavi , Managing Partner Auro Engg. Co., National President RATA India

Source the Latest HVAC-R Equipment's & Cutting Edge Technologies from 450+ Exhibitors

### KEY FEATURES

 <b>32000 Sq m.</b> Gross Exhibition Space	 Participation from <b>40 countries</b>	 Technical Seminars and Workshops
 Interactive Panel Discussions	 ACREX Awards of Excellence	 ACREX Hall of Fame

### EXHIBITORS PROFILE

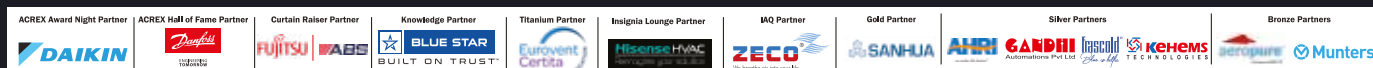
- ❄️ **Packaged Chillers**
- ❄️ **Air Handling & Distribution Products**
- ❄️ **Unitary Products (Air conditioners)**
- ❄️ **Products (Refrigeration)**
- ❄️ **Refrigeration Accessories**
- ❄️ **Water Distribution**
- ❄️ **Water Treatment**

and many more...

**SCAN QR CODE  
FOR VISITOR  
REGISTRATION**



### PARTNERS



For More Details Contact:

Vishakha Londhe | M: +9177387 49987 | E: vishakha@rataindia.com

Jivitesh Wadhwa | M: +9198331 70240 | E: Jivitesh.wadhwa@informa.com



# RATA TRADES DISPUTE COMMITTEE

At RATA every effort is being made in streamlining transactions within the industry to help our members grow and build a sustainable business. The trade dispute committee headed by Mr. Paras Sirohia, only facilitates communication within members of trade with a hope that its amicably resolved between themselves. At Rata we do not arbitrate or give any resolution on the nature and outcome of the dispute. However as requested by various members we are sharing such unresolved disputes for members to learn and build profitable and scalable businesses. At any given point post this news sharing if there is any constructive development we will update the members on the same. Members can reach out to the RATA office if they desire to get more details on this issue.

## TRADE DISPUTES WITH LAIMAR

Complaint Recd From	City	Against	City
Cruise Electric Pvt. Ltd.	Mumbai	Laimar Air Technology Systems	Aurangabad
Ms. Rashmi Sr Executive - CAC & Spares Support		Mr. Taher Shaikh Director	
Address : 23B Mahal Industrial Estate, Mahakali Caves Road, Andheri (E), Mumbai - 400093.		Address : Opp. Hotel Yashodeep, Jalna Road, Aurangabad (M.S.) India 431001.	

COMMUNICATIONS INITIATED BY RATA TRADES DISPUTE COMMITTEE			
Date of Communication	Summary of Communication	Current Status	Newsletter Release
11 <sup>th</sup> April 2022	1 <sup>st</sup> mail to RATA & Party for pending Amount 99425.00		
21 <sup>st</sup> June 2022	Reminder requesting reply		
5 <sup>th</sup> July 2022 11 <sup>th</sup> April 2022 31 <sup>st</sup> Mar 2022	Rata Mumbai President talks and writes to Mr. Taher requesting to respond Reminder to resolve and reply Payment Reminder		
7 <sup>th</sup> Sept 2022	Rata Reminder to respond explaining the SOP		
12 <sup>th</sup> Oct 2022	Final Reminder from RATA	Payment of Rs 99425/- remains as outstanding from (date)	Jan 2023

# TRADE DISPUTES WITH COOL POINT

Complaint Recd From	City	Against	City
Jinal Industries	Mumbai	Cool Point Sales & Service	Mumbai
Mr. Dishank Shah		Mr. Rauf Saikh	
Address : Gala No. 3, Kotkar Ind. Estate, Vishveshwar Nagar Road, Goregaon (East), Mumbai – 400063.		Address : 103, Rajabhadur Bldg, Shop No.13, Maulana Azad Road, Nagpada, Mumbai.	

COMMUNICATIONS INITIATED BY RATA TRADES DISPUTE COMMITTEE			
Date of Communication	Summary of Communication	Current Status	Newsletter Release
19 <sup>th</sup> Oct 2021	1 <sup>st</sup> mail to RATA & Party for pending Amount		
17 <sup>th</sup> Nov 2021	Rata letter to Cool Point respond explaining the SOP		
30 <sup>th</sup> Nov 2021	1st Reminder to Cool Point		
1 <sup>st</sup> Dec 2021	Cool Point responded to the mail		
22 <sup>nd</sup> Dec 2021	RATA has replied to mail received		
23 <sup>rd</sup> Dec 2021	Cool Point responded to the mail and submitted the document		
12 <sup>th</sup> Jan 2022	Mail from Jinal explaining the visit to Cool Point office on 6th Jan 2022 and the discussion thereafter to pay the pending amount by installments but still no response from them		
11 <sup>th</sup> July 2022	2 <sup>nd</sup> Reminder from RATA		
22 <sup>nd</sup> Oct 2022	Final Reminder from RATA explaining the SOP with request to respond		
1 <sup>st</sup> Dec 2022	Final Reminder from RATA	Payment of Rs 1,72,610/- remains as outstanding from (date)	Jan 2023

# TRADE DISPUTE WITH FEBO ENGINEERING PVT LTD

Complaint Recd From	City	Against	City
Airflow Pvt Ltd	Delhi	Febo Engineering Pvt Ltd	Delhi
Ms. Rajni Johri		Mrs. Vibha Sethi Mr. Amitabh / Mr. Afzal	
Address : J-90 & 91, Surajpur Industrial Area, Site-V, Kasna Greater Noida - 201310.		Address : D -17, Greater Kailash, Enclave - II, New Delhi - 48.	

COMMUNICATIONS INITIATED BY RATA TRADES DISPUTE COMMITTEE			
Date of Communication	Summary of Communication	Current Status	Newsletter Release
29 <sup>th</sup> Dec 2021	1 <sup>st</sup> mail to RATA & Party for pending Amount		
31 <sup>st</sup> Dec 2021	Reply from Febo to mail sent		
3 <sup>rd</sup> Jan 2022	Reply from Airflow to the mail received		
22 <sup>nd</sup> Dec 2021	Febo replied to mail received		
4 <sup>th</sup> May 2022	Rata letter to respond explaining the SOP		
25 <sup>th</sup> June 2022	Reminder requesting reply		
29 <sup>th</sup> June 2022	Reply from Febo to mail sent disagreeing the complaint		
12 <sup>th</sup> July 2022	Reply from the National President to Febo for having a open discussion with the committee to solve the issue		
12 <sup>th</sup> July 2022	Reminder requesting reply		
26 <sup>th</sup> July 2022	Febo replied to the reminder mail giving explanation of machine problem		
12 <sup>th</sup> Oct 2022	Reply from the National President to Febo requesting online meeting to sort the matter		
13 <sup>th</sup> Oct 2022	Reminder from the National President to Febo requesting online meeting to sort the matter		
1 <sup>st</sup> Dec 2022	Reminder from RATA Trades Disputes committee on the SOP on such matters	Payment of Rs 22,64,706/- remains as outstanding from (date)	Jan 2023



# Condensate Removal Pump for Air Conditioning & Refrigeration

## Key Features:

- Low Noise & Vibration
- Easy to Service
- Easy & Quick installation
- High Flow Rate



CXPB-51 HA



CXPB-30 HA



CXPB-61 HA

Fire retardant material

Suitable for Split Unit, Fan Coil Unit, Ceiling Concealed Unit, Floor Standing Unit, High Capacity Package, Freezer, Gas Furnace etc.