

RATA NEWSLETTER

APRIL 2023 / ISSUE 97

GROWING

your HVAC&R business using community support



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MESSAGE FROM NATIONAL PRESIDENT

Mr. Mihir Sanghavi

National President RATA (2022-24)

Dear RATAites,

Wishing you best for the season and hope it brings great business for the year. Please do use RATA platform for business opportunities be it through the Vyapaar Sanmelaan, reaching it out to potential clients through advertising in newsletters or generating leads through newly launched RATA app. We had an action packed April month with multiple activities around all the RRCs. 29 new members added by various committees making the RATA family of strong 1500+ company members. These nos. are making RATA's voice stronger day by day.

Outstanding Vyapaar Sanmelaan happened this month. 50 delegates registered for the event and 35 delegates participated. Chair Mr. Nilesh Patel is driving this very strongly. More than Rs. 4 Crores worth of leads were generated for the members.

Very interactive RATA app was launched. Please download and take advantage of it. Tremendous efforts were put in by Mr. Ajit Panicker and Mr. Urvish Shah to make it happen.

RATA had super month for advocacy. There were multiple meetings with ISHRAE for creating joint action committee for creating training module for workforce development. It would be a joint efforts of RATA, ISHRAE and RAMA. This will for sure change the face of the industry. It was an honour to receive ISHRAE president Mr. Yogesh Thakkar and Vice president Mr. Pankaj Sareen at Rata office. We had meeting with Mr. Aditya Narayan Singh and his team at Ozone cell office in Delhi and explored on ways we can collaborate for betterment of industry. Joint programs will start from the month of May. Excellent meeting with FAM (Federation of Association of Maharashtra) president Mr. Jitendra Shah and director general Mr. Pritesh Shah and IMC (Indian Merchant Chambers) representatives. RATA representatives got opportunity to meeting cabinet minister Mr. Piyush Goyal and MLA Mr. Raj Purohit.

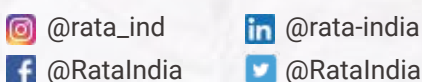
SSD forum is doing outstanding work is lead by Mr. Paurush Ghadiali and Mr. Hardik Tanna. They will circulate a Google survey form for feedback from all of you for indicative pricing for quality installations. On that input a document would be created for reference for all SSDs across India. Mr. Vishal Kapur and Mr. V. Sridhar have started work along with consultant for creating standard terms and condition for HVAC&R Contracts. In manufacturing forum Empaneling of consultant work has started. This would really help members to reach out and take an opinion or guidance by experts for any compliances. Team has also shortlisted international trade fairs where RATA delegation would visiting for business opportunities.

Would request members to take advantage of all RATA activities and upgrade their businesses. Reachout to more members from the trade and make them part of this movement so our voice becomes more stronger in government and trade. Have a great month ahead full of smiles and high energy.

RNC : RATA National Committee | RRC : RATA Regional Committee

EDITORIAL TEAM : Mr. Ajit Panicker / Ms. Savita Pillai

CONNECT WITH US ON SOCIAL



FOR ANY DETAILS ON RATA CONTACT : +91 77387 48885

FOR ADVERTISING CONTACT
admin@rataindia.com

All committee members details
available at www.rataindia.com

MEETINGS WITH ISHRAE CREATING JOINT ACTION COMMITTEE FOR WORKING ON SKILL DEVELOPMENT



MEETING WITH OZONE CELL



BALANCE

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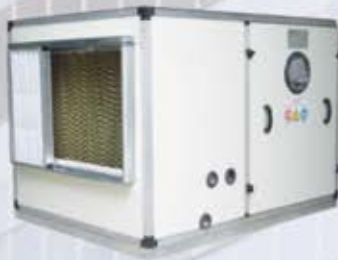
FCU



Fresh Air unit



Cooling Coil



AWS



Wet Scrubber



CS AHU



**4 way
grill**



Adjustable Grill



**Aluminium
Duct
Damper**



**Exhaust
Valve**



**Jet Nozzle
Diuser**



**Motorised
Fire
Damper**



**Non
Vision
grill**



**Reversible
Jet Diuser**



**Round
Diuser**



Slot Diuser



**Square or
Rectangular
diuser**



**Swirl
Diuser**

Balance Air Equipments Pvt Ltd

Plot No. 708-709, Sector 2, IMT Bawal, Distt. Rewari, Haryana - 123501 (India)

Ph. 01284-264398, Mob: +91 9315177701, 9996334219

E-mail : info@balanceair.net, sales@balanceair.net, www.balanceair.net

ISHRAE PRESIDENT AND VICE PRESIDENT VISITED RATA OFFICE



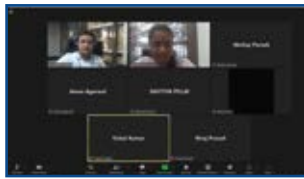
EXCELLENT MEETING WITH FAM REPRESENTATIVES AND IMC REPRESENTATIVES. GOT OPPORTUNITY TO MEETING CABINET MINISTER PIYUSH GOYAL AND MLA RAJ PUROHIT



NATIONAL VYAPAAR SANMELAN



RNC successfully conducted an online Webinar on Zoom platform, the same was attended by 40 members.



COORDINATED BY

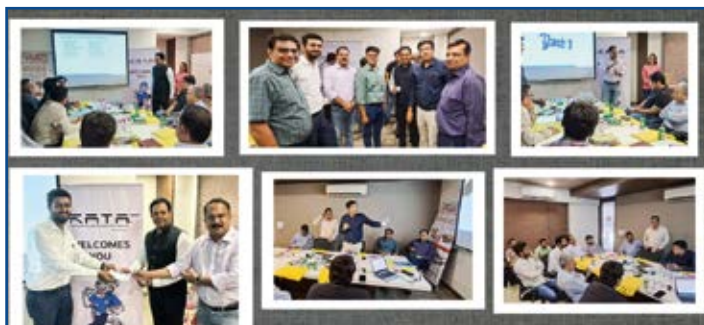


Mr. Nilesh Patel
Chair Vyapaar Sanmelaan

RRC AHMEDABAD SSD MEET



RRC Ahmedabad organised an offline SSD Meet at Club House, Titanium City Centre, Ahmedabad the same was attended by 25 members.



COORDINATED BY



Mr. Amit Sharma
Ahmedabad - Acting President

TRANSITIONING IN TO LEADERSHIP ROLE



RRC Bangalore successfully conducted an online Webinar on Zoom the event was attended by 35 members.



COORDINATED BY



Ms. Deepa Rajganesh
Program Chair

CYBER SECURITY & USER AWARENESS



RRC Chennai organised an offline event which was attended by 25 RATA members.



COORDINATED BY



Mr. Sridhar V.
Chennai - President

STRONG BUSINESS PLAN



STRONG BUSINESS PLAN



Mr. Arup Majumdar

Arup Majumdar has been in the HVAC/R industry for 30 years, with various roles in R&D, manufacturing, business development, sales & marketing, strategy, and planning. He has hands-on experience turning around the top and bottom lines of a HVAC company through short-term, intensive company-wide intervention, working with the world's largest global management consulting firm. He has set up Thrust Consulting Group, a management consulting firm that helps companies grow revenues and profits, and is also a Professor of Strategy at IIM, Mumbai University and teaches MBA and Executive MBA students. He has a B.Tech. from IIT Kanpur and an MBA from IIM Ahmedabad.

MONDAY | 05:00 PM
03/04/23 | 06:00 PM

Language : English

You are invited

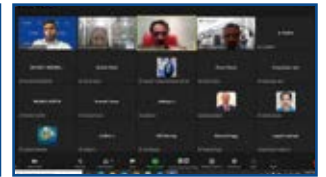
 **zoom**

Username : 857 3310 2428
Password : RATA

RSVP : Mrs. Vishaka : 77387 49987

Website : www.rataindia.com | Email : admin@rataindia.com

RRC Delhi successfully conducted an online Webinar on Zoom the event was attended by 35 members.



COORDINATED BY



Mr. Rishab Mishra
Program Chair

OPPORTUNITY GIVERS EVENT CARRIER



OPPORTUNITY GIVERS EVENT : CARRIER



Mr. Rahul Jain

(Director Ops - South Asia)

Mr. Rahul Jain has been working with Carrier for 18 years now in different capacities with different responsibilities. During his stint at Carrier, he has worked in the US and India across different business units that deal in products ranging from fuel cells, fire extinguishers, and HVAC products. He holds a Master of Science in Mechanical Engineering Design and an MBA in Finance. He is a certified green belt from the University of Michigan.

THURSDAY | 04:00 PM
20/04/23 | ONWARDS

Language : English

We will only send Zoom link to registered members after confirming they are RATA Members.

Join  **zoom**

RSVP : Mrs. Savitri : 77387 48885 | Mrs. Vishaka : 77387 49987

Website : www.rataindia.com | Email : admin@rataindia.com

RRC Delhi successfully conducted an online Webinar on Zoom the event was attended by 20 members.



COORDINATED BY



Mr. Rishab Mishra
Program Chair

RRC INDORE

MILO MILAO VYAPAR BADHAO

RRC Indore organised an offline event which was attended by 6 RATA members.



COORDINATED BY



Mr. Amit Vijayvargiya
Indore - President

RRC INDORE

PROGRAM ON MSME SCHEMES AND SUPPORT FOR INDUSTRY & DELAYED PAYMENT TRIVEDI

RATA Indore Invites You To :
MSME SCHEMES AND SUPPORT FOR INDUSTRY AND DELAYED PAYMENT SUPPORT

Program Fee :
RATA Members : Free
Non - Members : Rs. 700/-

Language :- Hindi

FRIDAY 07:00PM
28/04/23 ONWARDS

Followed By Dinner

Dr. Nilesh Tiwari
Asstt. Director, District
MSME-ITD Pune Maharashtra

Venue:-
HOTEL AMAR VILAS,
A B ROAD INDORE.

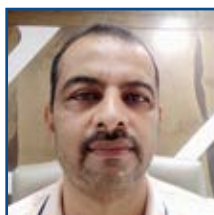
RSVP : Mr. Amit Vijayvargiya (RATA Indore President) : 93032 70034
Website : www.rataindia.com | Email : admin@rataindia.com



RRC Indore organised an offline event Hotel Amar Vilas A B Road Indore and the same was attended by 30 members.



COORDINATED BY



Mr. Yusuf Ali
Program Chair



Mr. Sandeep Belsare
Committee Member

HOW TO OPTIMISE THE MSME'S DORMANT WEAPON, THE COMPANY BANK ACCOUNT IN A GLOBAL SLOWDOWN.

RATA
IS YOUR COMPANY BANK ACCOUNT, HELPING YOU WELL IN BUSINESS?

Topic:
HOW TO OPTIMISE THE MSME'S DORMANT WEAPON, THE COMPANY BANK ACCOUNT IN A GLOBAL SLOWDOWN?

KEYNOTE SPEAKER DETAILS:
Mr. Manoj Mullath
Founder & CEO, Capricome
Mindframe, India.
Portfolio & Wealth Management Expert

Language: Hindi & English

You are invited to

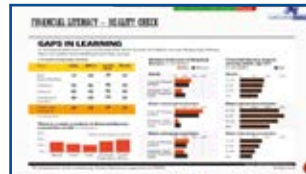
TUESDAY 10:30 AM - 11:30 AM
25.04.23

Zoom
Username: 842 8708 8249
Password: RATA

RSVP - Mr. Siddhesh: 77387 45000
Website: www.rataindia.com | Email: admin@rataindia.com

Supported By
ISHRAE
Mumbai Chapter

RATA MUMBAI organized online event to help company owner's utilize their companies current account in the global slowdown scenerio Key Speaker Mr. Manoj Mullath gave a detailed presentation and solution how MSME's can use their Bank Account as a weapon to manage funds smartly. The session was attended by 40+ Company Members. Event was followed by Q&A session.



COORDINATED BY



Mr. Manish Gulalkari
Program Chair



Ms. Rinal Vira
Co Program Chair

WORLD HEALTH DAY

RATA
WORLD HEALTH DAY

Dr. Sarita Sawant (MD, FRCS), Consulting Interventional Cardiologist - Health And Harmony

Key Takeaways:

- Learn about what is Physical, Mental and Social Well being?
- How to deal with physical, mental and social problems?
- Interventions for adopting a Healthy Life Style

You are invited to

TUESDAY 10:30 AM - 11:30 AM
18/04/2023

Zoom
Username: 885 6254 1283
Password: RATA

RSVP - Mr. Siddhesh: 77387 45000
Website: www.rataindia.com | Email: admin@rataindia.com

Supporting Association
ISHRAE
Mumbai Chapter

To mark occasion of WORLD HEALTH DAY which was on 7th April RATA MUMBAI organised a online session on Health & Harmony on 18th April 2023 which was attended by 35 Members, Speaker Dr. Sarita Sawant covered importance of Physical, Mental & Social well being she also covered ways to adapt for a Healthy Lifestyle.



COORDINATED BY



Mr. Manish Gulalkari
Program Chair



Ms. Rinal Vira
Co Program Chair

ADVANCE TALLY & GST PROGRAMME

GET AN INSIGHT INTO :
Must adopt tools for GST returns, Statutory payments to employees and inventory management.

Key Topics

- ADVANCE TALLY TOOLS
- PRE - REQUISITES FOR GST BEFORE SENDING DETAILS TO CA
- SUMMARISED PAYROLL & INVENTORY MANAGEMENT

SATURDAY | 02:30 PM
29/04/23 | 05:00 PM

Mr. Vijendra Jadhav

Registration Members Fees: Rs. 250
Non Members Fees: Rs. 500
Note: 18% tax applicable

Registration: First Come, First Served
Limited Seats Available

Venue :
The Refrigerator & Accounting Tools
Association C-175 Unique Industrial Estate, Sunday
Pawing Compound Off Vihar Sankar Marg,
Pashan, Mumbai 400033

Language : Hindi

RSVP : Mr. Siddhash : 77387 45096
Website : www.ratatndia.com | **Email :** admin@ratatndia.com

RRC Mumbai conducted an online session at RATA office for its members. The session explained on advanced tools in Tally and on GST. The same was attended by 40+ members.



COORDINATED BY



Mr. Manish Gulalkari
Program Chair



Ms. Rinal Vira
Co Program Chair

GST RESOLUTION

Online Seminar

GST REGULATION

MR. ANKET DOVA
B.COM, C.A., F.A.F.S., S.T. (DIRECTOR, PUNE)

- Mr. Anket is a partner at MDS & Co. Chartered Accountants and heads the GST and Litigation wing.
- He is highly renowned for his drafting and interpretational skills.
- He has successfully represented various MNC claims before high courts and tribunals, and has made representations to the Ministry of Finance.

Language : English, Marathi & Hindi

You are invited to

Saturday
15th April 2023 | 04:00 PM
Onwards

Username : 813 2852 6136
Password : RATA

RSVP : RATA Pune President : Mr. Vinod Chavada : 93703 19656
Website : www.ratatndia.com | **Email :** admin@ratatndia.com

Supported Association
ISHRAE
Pune Chapter

RRC Pune successfully conducted an online Webinar on Zoom the event was attended by 55 members.



COORDINATED BY



Mr. Ambadas Raut
Committee member

RRC VADODARA

INDUSTRY VISIT



RRC Vadodara organised an offline meet which was attended by 15 RATA members.



COORDINATED BY



Mr. Jigar Bhalavat
Vadodara - President

RRC VADODARA

TRADERS MEET

RRC Vadodara organised an offline meet which was attended by 12 RATA members.



COORDINATED BY



Mr. Jigar Bhalavat
Vadodara - President

FACTORY VISIT - MANUFACTURING CATEGORY

RRC Surat team has visited SBC cooling in the leadership of Rajesh Setruja - Treasurer of RRC surat of our member SBC COOLING PRIVATE LIMITED factory - Manufacturing category

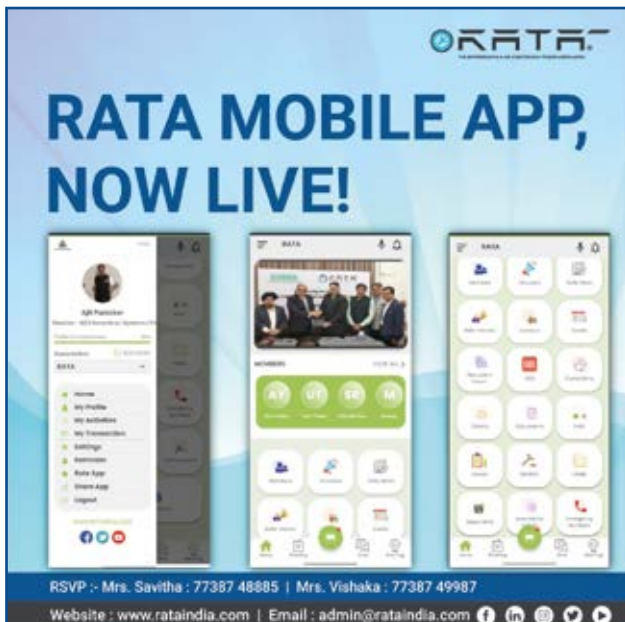


COORDINATED BY



Mr. Rajesh Shetruja
Treasurer

RATA APP LAUNCHED



Dear Rataites,

It gives us immense pleasure that our mobile application is now in beta stage. We believe that this will help all members generate immense business. Request you to kindly follow the below mentioned

Steps and download the app

RATA App Download & Login Steps

Step 1: Download The App From Below Link



For Android:

https://play.google.com/store/apps/details?id=com.m.yassociation&hl=en_IN&gl=US



For iOS:

<https://apps.apple.com/us/app/my-association-app/id1565765469>

Step 2: Search RATA

Step 3: Enter Your Registered Mobile Number, Once Verified With OTP You Will Be Logged In.

TRADE DISPUTE WITH ESAPLLING PVT LTD

Coordinated by Mr. Paras Sirohia - Chair Trades Dispute Committee

Complaint Recd From - Company Name	City	Against Company Name	City
Cool Plus	Surat	Esaplling Pvt Ltd	Pune
Shantilal		Satya Patri	
Address : G-8, New Opera Hosse, Bamroli Road, Surat, Gujarat - 395002.		Address : OFFICE 513, Rainbow Plaza, Rahatni, Pune, Maharashtra, 411027.	

COMMUNICATIONS INITIATED BY RATA TRADES DISPUTE COMMITTEE			
Date of Communication	Summary of Communication	Current Status	Newsletter Release
30 th March 2022	1st mail to RATA & Party for pending Amount		
12 th October 2022	Rata letter to respond explaining the SOP		
7 th November 2022	1st Reminder from Mr. Paras Srohia to Esaplling requesting reply.		
22 nd November 2022	2nd Reminder from Mr. Paras Srohia to Esaplling requesting reply.		
23 rd November 2022	3rd Reminder from Mr. Paras Srohia informing Mr. Satya Patri, about the SOP and Rata will publish this information in our next newsletter.		
1 st December 2022	4th Reminder from Mr. Paras Srohia informing Mr. Satya Patri, about the SOP and Rata will publish this information in our next newsletter.		
4 th & 6 th Dec, 30 th Jan	Reminder on LinkedIn by Paras Sirohia		
30 th January 2023	5th Reminder from Mr. Paras Srohia informing Mr. Satya Patri, about the SOP and Rata will publish this information in our next newsletter.		
11 th March 2023	6th Reminder from back office informing Mr. Satya Patri, about the SOP and Rata will publish this information in our next newsletter.		
25 th March 2023	7th Reminder from Mr. Paras Srohia informing Mr. Satya Patri, about the SOP and Rata will publish this information in our next newsletter.	Payment of Rs. 132160/- remains as outstanding from (date)	May 2023
05 th April 2023	Reminder on LinkedIn by Paras Sirohia		

RATA newsletter is a monthly publication and reaches out to 1500 member companies across India. Advertise in RATA newsletter if you would like to reach out to Manufacturers, Contractors, Traders and Sales and Service Dealers.

Charges for monthly Newsletter Advertisement

Full Page Inside - Rs 15,000/- plus GST

Per Month advertisement exclusively for RATA Members

Full Page Inside - Rs 16,500/- plus GST

Per Month advertisement for non RATA Members

Full Page Inside - Rs 30,000/- plus GST

Exclusively for RATA members for three months paid in advance

Full Page Inside - Rs 33,000/- plus GST

For non members for advance payment for three releases

For further details please contact Ms. Vishakha Londhe
E-mail us at : vishakha@rataindia.com
Mobile Number : +91 77387 49987



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Hi-Wall Unit



Ductable Unit

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