

RATA NEWSLETTER

APRIL 2022 / ISSUE 85

GROWING

your HVAC&R business using community support

- RATA Chennai and RATA Madurai Hold their first off line Members meeting.
- Mumbai, Ahmedabad, Delhi, Bangalore, Pune and Indore continue to be our Top 6 committees in terms of Programs and membership.
- RATA will be part of the National Dialogue on How can India lead a sustainable cooling transition to be held on 13th May 2022 at Delhi.



BECOME A PROUD RATA MEMBER.



SCAN THE QR CODE TO
ENTER THE WORLD OF RATA.



MESSAGE FROM NATIONAL PRESIDENT

Mr. Ajit Panicker

Dear Members

During the last month, I had the opportunity to visit Surat, Chennai and Madurai for the RATA member's meet. It's exciting and encouraging to see how members in these cities are working together to bring all the business owners in our industry within RATA.

The term of the current working committee ends on 30th Sept 2022 and the nominations for the new working committee will be initiated this month. Please fill these nominations and send them to the RATA office if you would like to be part of the next working committee for the period Oct 2022 - Sept 2024.

We are happy to announce Mr. Ritchie Mittal, our member from Delhi as the Election Commissioner. Mr. Mittal is the Director at Overdrive Engineering Pvt Ltd a company specialising in energy-efficient design, Indoor Air Quality and GeoThermal for enclosed facilities. Mr. Mittal is a veteran from our Industry and we are thankful to him for having accepted our request.

Please do visit our website www.rataindia.com, the events section which has many informative videos that you could use to train your employees. We would like to hear from you on the various activities that you would like RATA to take initiatives on which could help grow your business.



FOR ANY DETAILS ON RATA CONTACT

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FOR ADVERTISING CONTACT

admin@rataindia.com

RNC : RATA National Committee
RRC : RATA Regional Committee

All committee members details
available at www.rataindia.com

AURO

ENGINEERING COMPANY

Auro Engineering Company manufactures and exports all types of heating and cooling coils for Air Conditioners (Window, Split, Precision, Rooftop, Dehumidifiers and Humidifiers), AHUs, Package Units, FCUs, Chillers, Dryers, Cold Storages, Refrigeration Products etc., since 1986.

We specialize in providing coils with Anti Corrosive super hydrophobic solution

ADVANTAGES OF COILS DULY COATED WITH ANTI CORROSIVE SUPER HYDROPHOBIC SOLUTION

1. Dramatically improves resistance to corrosive environments
2. Coating will increase coil strength by sealing all surfaces between copper tubes and aluminium fins
3. Reduces the requirement of evaporative oils or its substitute due to removal of pre-coated aluminium fins
4. Coating reduces microbial contamination of coils
5. Coating significantly improves water flow properties of the coil
6. Guarantee of no corrosion of coils
7. Energy efficiency maintained over the life of the coil
8. Improved indoor air quality due to reduced biological load on the coil surface
9. Easier cleaning of coil in field
10. It is typically applied by standard air assisted spray painting equipment in onsite applications
11. It has been specifically developed for OEM coating applications



All the processes required for the manufacturing of the various types of coils mentioned above are carried out in-house. We have an expert team of engineers, draftsmen and contractors to cater time bound retrofit jobs and projects

The main aim of our company is customer satisfaction which lies in the quality control and timely delivery which we have been achieving since the establishment of our company through time bound objectives

Over the years we have supplied coils to most of the reputed OEMs and to direct users through Consultants and Contractors all over INDIA and overseas like **RUSSIA, UAE, AFGHANISTAN, NEPAL, NIGERIA, BAHRAIN and SRILANKA**

Auro is equipped with in house compressor repairs workshop. It has expert team of professional engineers, draftsmen, technicians, operators for any type of erection, commissioning, contracting, servicing or maintenance job in field of HVAC &R.

Regd. Address: F119, Ansa industrial estate, Saki Vihar road, Saki Naka, Andheri East, Mumbai-72

Contact: 9821324578 /022 66923490

info@auroengineering.com

www.auroengineering.com

RRC KOLKATA



MEMBERS MEET OVER HIGH TEA

FRIDAY, 01ST APRIL 2022, 6 PM TO 8 PM

VENUE: THE SPRING CLUB
5, JBS Haldane Avenue, (Formerly E M Bypass) Kolkata -700105

R-SVP: Mr. Rahul +9177738745000, Mrs. Savita +9177738748885

RRC Kolkata successfully conducted **MEMBERS MEET OVER HIGH TEA** on 01.04.2022 at 6.00pm to 8.00pm at offline platform.



Mr. Gautam Mukherjee
Committee Member

RRC DELHI



presenta

LEAN MANUFACTURING SERIES

Implementation of Kaizen Part 1



MR. RAJU ADVANI

Gold Medalist in heat power engg, Having vast experience of 43 years in Hvac industry, Worked in companies like Voltas, Zamil air conditioners etc. Presently working as a consultant for Meril health and life sciences.

Date:- 09-04-2022, Time 05:00 PM

 <https://us02web.zoom.us/join/join?z00l=vsplMrHNMU6H6SEqB2WwDC0B-I>

RRC Delhi successfully conducted **IMPLEMENTATION OF KAIZEN PART 1** on 09.04.2022 at 5.00pm on Zoom platform.

Ergebnisse zu Aufgabe 1

Ergebnisse zu Aufgabe 1a

Ergebnisse zu Aufgabe 1b

Ergebnisse zu Aufgabe 1c

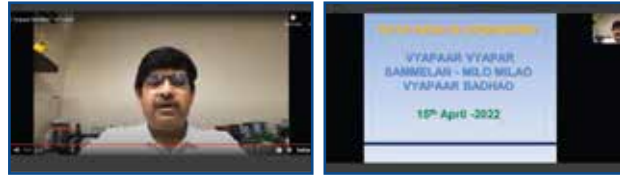


Mr. Rishab Mishra
Secretary

NATIONAL VYAPAAR SANMELAN – MILO MILAO VYAPAAR BADHAO



RNC successfully conducted VYAPAAR SANMELAN – MILO MILAO VYAPAAR BADHAO 15.04.2022 at 4.30pm on Zoom platform.
Registered 28nos | Rata Member 20nos | Non Members 0nos | Attended 20nos.



COORDINATED BY



Mr. Dilip Jha
President (RRC Pune)

RRC INDORE CHAI PE CHARCHA



RRC Indore successfully conducted CHAI PE CHARCHA on 16.04.2022 at 1.30pm at offline platform.
Number of Rata members attended 10 | Non Members 04.



COORDINATED BY



Mr. Manamohan Singh
President



Mr. Manish Techchandani
Committee Member



ALL COMPRESSOR SOLUTIONS? WISH GRANTED!

Ishwar Trading brings you the widest range of world-class compressors from the industry leaders.

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Freon Compressor

- a. Reciprocating – for kitchen appliances, freezers, water coolers, cold-room, lab equipment
- b. Scroll – for commercial airconditioning, chillers, cold-room, milk cooling

BOCK

Freon Compressor

- a. Open type – for bus air-conditioning, marine AC
- b. Semihermetic – for chillers, mobile AC, cold-room, Ref. containers



Ammonia Compressors

Reciprocating – for cold storage

GET IN TOUCH

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SSD MEET AND PANEL DISCUSSION ON MALPRACTICES IN REFRIGERANT GASES

RATA
THE REFRIGERATION & AIR CONDITIONING TECHNICAL ASSOCIATION
HYDERABAD

SSD MEET AND PANEL DISCUSSION ON MALPRACTICES IN REFRIGERANT GASES.

Monday, 18th April 2022, Time: 6.00pm to 9.00pm.
Followed by Dinner with cocktails.

VENUE: INCREDIBLE ONE HOTEL,
1-2-40, 41 & 43, Park Ln, Kalesiguda, Secunderabad, Telangana - 500003

RSVP: Mr. M. Vema Reddy +919000230419

Event Sponsors: RATA, SSPF, Mopac, FLORON

RRC Hyderabad successfully conducted SSD MEET AND PANEL DISCUSSION ON MALPRACTICES IN REFRIGERANT GASES on 18.04.2022 at 6.00pm to 9.00pm at offline platform. Number of Rata members attended 40 | Non Members 10.



COORDINATED BY



Mr. Sreekanth Papineni
President



Mr. Vema Reddy
Program Chair

MICROSOFT EXCEL WORKSHOP

ONLINE WEBINAR

Microsoft Excel Workshop

How to be a better, faster & stronger Excel user.

Learn about various features & shortcuts to save time and be more productive.

Join this session and be trained by a professional.

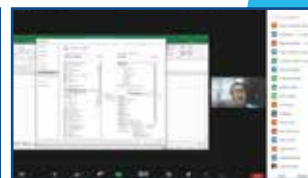
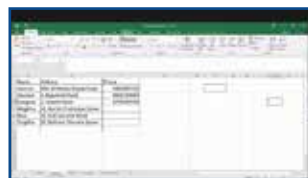
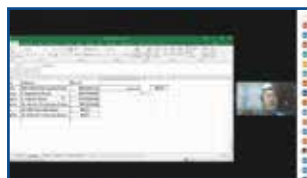
Tuesday 19.04.22 Time 03.00PM

Mr. Ananta Dev Mukherjee
Founder Director of MTPL Solutions,
a Software Company in Kolkata

Zoom Link: <https://rcc-kolkata.zoom.us/j/848484848484>

RRC Kolkata successfully conducted MICROSOFT EXCEL WORKSHOP 19.04.2022 at 5.00pm on Zoom platform.

Registered 98nos | Rata Member 80nos | Non Members 17nos | Attended 50nos.



COORDINATED BY



Mr. Navin Lamba
Secretary



Mr. Gautam Mukherjee
Committee Member

RRC DELHI

NOIDA HVAC INDUSTRY MEMBERS, LET'S GET TOGETHER TO DISCUSS COMMON ISSUES AND CHALLENGES



RATA ke Saath, Dil Ki Baat

Noida HVAC industry members.... Let's get together to discuss common issues and challenges of HVAC industry:

21st April, 2022 | 5:00 PM



Host: Mr. Rahul +917738745000, Mrs. Savita +917738748885

Meeting Venue :-
M/s Caryaire Equipments India Pvt. Ltd
B-34, Sector 85, Noida, Uttar Pradesh 201305
RSVP :- Mr. Sachin Maheshwari +91 98186 82701

RRC Delhi successfully conducted a meeting of NOIDA HVAC INDUSTRIES MEMBERS MEET. The same was conducted on 21.04.2022 at 5pm at offline platform.



COORDINATED BY



Mr. Amit Goel
President



Mr. Sachin Maheshwari
MSME Manufacturing
Group



Mr. Rishab Mishra
Secretary -
Program chair



Ms. Neha Choudhary
Committee Member

RRC BANGALORE

THE GOLDEN FOOD HABITS – SESSION 2



presents

ONLINE WEBINAR

The Golden Food Habits – Session 2



Dr Suresh J
Registered Medical Practitioner
[Alternative Medicine]

Dr. Suresh J runs the smart foundation who's intention is to help the public maintain perfect health by yoga & proper food habits. He will take us through the journey of teaching right food habits and the right food to consume.

Date :- 21st April 2022, Thursday, Time: 4:00 PM Onwards

WATCH IT LIVE AND ASK YOUR QUESTIONS

YouTube: <https://youtu.be/pycjp16f9G4>

RRC Bangalore successfully conducted THE GOLDEN FOOD HABITS SESSION 2 on 21.04.2022 at 4.00 PM at YouTube platform.
Number of people View 69.



COORDINATED BY



Mr. Krishna Prasad
Program Chair



Mr. Pratik Begani
Program Chair &
Gennext Team

Everything you need to streamline, scale and automate your HVAC&R service business.



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- 04** *The system automatically registers the complaints and allocates the technician*

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ALL YOU NEED TO BE AWARE ON E-INVOICING

ONLINE WEBINAR

"All you need to be aware on e-invoicing"

Mr. Binoy Jha is an M.Com. from Ranchi University and fellow member of Institute of Cost Accountants of India. He has a vast experience with various professional roles like accounts, finance, product costing to financial advising. He currently is the owner of Zen Solutions, based out of Pune offering MIP solutions. He likes to assist companies with taxation issues.

Saturday 23.04.22 Time 11.30 AM

Mr. BINOY JHA, M/s Zen Solutions

Watch it now and ask your questions

YouTube: https://youtu.be/t8_Z5tch4Q

RRC Pune successfully conducted ALL YOU NEED TO KNOW ON E-INVOICING on 23.04.2022 at 11.30 PM at YouTube platform.
Number of people View 107.



COORDINATED BY



Mr. Vimal Chavda
Program Chair

IMPLEMENTATION OF KAIZEN PART – 2

RRC DELHI

presents

LEAN MANUFACTURING SERIES

Implementation of Kaizen Part-2

MR. RAJU ADVANI

Gold Medalist in heat power engg. Having vast experience of 43 years in Hvac industry. Worked in companies like Voltas, Zamil air conditioners etc. Presently working as a consultant for Meril health and life sciences.

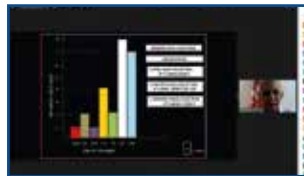
Date:-23-04-2022, Time 05.00 PM

Zoom

<https://us02web.zoom.us/j/8461787878?pwd=Zm9kOEtqTzVvOEtKc3pWN0llemh9QDZANz02ZlRl>

RRC Delhi successfully conducted IMPLEMENTATION OF KAIZEN PART 2 23.04.2022 at 5.00pm on Zoom platform.

Registered 42nos | Rata Member 26nos | Non Members 01nos | Attended 26nos.



COORDINATED BY



Ms. Neha Choudhary
Committee Member

NATIONAL R&D AND TECHNOLOGY ENHANCEMENTS FOR SMES IN HVAC&R



presents

Supr 30

खास्कर एसी कंपनी व्यापारियों के लिए

Thirty minutes of power-packed knowledge for HVAC&R Business owners of air-conditioners on how policy matters can affect their business. The discussion will be in English and Hindi

This session will talk about R&D and Technology enhancements for HVAC SMEs

26th April 2022, Tuesday 5pm Onwards

WATCH IT LIVE AND ASK YOUR QUESTIONS

YouTube: <https://youtu.be/taX8ictPRag>

In conversation with

Mr Ajit Panicker - National President RATA
Mr Himanshu Dixit - Research Analyst, Council on Energy, Environment and Water

in Partnership with



RNC successfully conducted a knowledge session on **R&D AND TECHNOLOGY ENHANCEMENTS FOR SMES IN HVAC&R** on 26.04.2022 at 5.00 to 5.30PM at YouTube platform. Number of people View 59.



COORDINATED BY



Mr. Ajit Panicker
National President

RRC BANGALORE HOW TO SELECT THE RIGHT AIR CONDITIONING SYSTEM



supported by




presents

ONLINE WEBINAR

HOW TO SELECT THE RIGHT AIR CONDITIONING SYSTEM



Mr. MADHUKAR
CEO of M/S Climatics, Authorised Dealer of Carrier & Toshiba Products.

Diploma in MRAC, 30 years experience in sales, service, design and project execution in HVAC.

Member: RATA, FRIEL, Past president of ISHRAE & ASHRAE Bengaluru chapter.

National chair: Student activities ISHRAE HQ.

Delivered lectures for ISHRAE/ASHRAE Bengaluru chapter and other organisations.

"HOW TO SELECT THE RIGHT AIR CONDITIONING SYSTEM"

- * Which type of AC for the specified area
- * Selection of Air Conditioner with respect to design
- * Challenges with respect to building orientation.

Date :- 27th April 2022, Wednesday 4:00 PM Onwards

WATCH IT LIVE AND ASK YOUR QUESTIONS

YouTube: <https://youtu.be/taX8ictPRag>

RRC Bangalore successfully conducted **HOW TO SELECT THE RIGHT AIR CONDITIONING SYSTEM** on 27.04.2022 at 4.00 to 5.00PM at YouTube platform. Number of people View 89.



COORDINATED BY



Mr. Krishna Prasad
Program Chair



Mr. Pratik Begani
Program Chair & Gennext Team

RRC CHENNAI

GROW YOUR BUSINESS



RRC Chennai successfully conducted an event on **GROW YOUR BUSINESS** on 28.04.2022 at 6.30pm at offline platform. Number of Rata members attended 14 | Non Members 18.



COORDINATED BY



Mr. Akbari H
Madrasiwala
President



Mr. Sridhar
Member



Ms. Jayanthi
Member

RRC MADURAI

FUTURE OF HVAC AND WHY SMALL BUSINESS OWNERS SHOULD COME TOGETHER



RRC Madurai successfully conducted a trade members meeting on **FUTURE OF HVAC AND WHY SMALL BUSINESS OWNERS SHOULD COME TOGETHER** on 29.04.2022 at 6.30pm to 9.00pm at offline platform. Number of Rata members attended 12 | Non Members 02



COORDINATED BY



Mr. S. M. Manikandan
Committee member



Mr. K Thirunavuk Karasu
Committee member

Eximious Ventures Pvt. Ltd



1, Gr. Flr., Jeevan Prem-B, Dharmaveer Marg,
Behind Parmarth Niketan, Panchpakhadi,
Thane (W) 400602

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RRC VADODARA

MEMBERS MEET



RRC Vadodara successfully conducted **MEMBERS MEET** on 29.04.2022 at 7.30pm at offline platform.
Number of Rata members attended 25| Non Members 05



COORDINATED BY



Mr. Jigar Bhalavat
Vice President



Mr. Himanshu Patel
Secretary



Mr. Hasmukh Patel
Programme chair

RRC MUMBAI

CONSULTANTS MEET & GREET SERIES 1, EPISODE 1



RRC Mumbai successfully conducted **CONSULTANTS MEET & GREET SERIES 1, EPISODE 1**. Members Meet on 29.04.2022 at 6.00pm at offline platform.
Number of Rata members attended 08.



COORDINATED BY



Mrs. Subha Prassannan
Membership Chair

RRC SURAT

CHAI PE CHARCHA



Chai pe Charcha

Let's Meet to discuss our business profits market review, etc see you there.

Saturday 30.04.22 | **Time 3.30 to 4.30PM**

Venue :-
M/s. Shantikrupa Sales.
VW-5, Shankheshwar Complex,
Opp Raymond Shop, Bhn LG Shopper,
Majuragate, Surat - 395002

RRC Surat successfully conducted CHAI PE CHARCHA
29.04.2022 at 3.30pm to 4.30pm at offline platform.
Number of Rata members attended 09 | Non Members 01.



COORDINATED BY



Mr. Paurush Ghadiali
President

RRC AHMEDABAD

INDUSTRIAL SUBSIDY & INCENTIVE SCHEMES OF GOVERNMENT



INDUSTRIAL SUBSIDY & INCENTIVE SCHEMES



HARDIK KAPADIA
CO-FOUNDER
NAVKAAR BUSINESS SOLUTIONS

LIVE SESSION
Saturday | 30-04-2022
09:00PM

AGENDA OF THE LIVE SESSION

1. Progressive government of gujarat gives subsidy incentive schemes of the industries. let's understand it.
2. Know about the PLI, As Production Linked Incentive.

SUPPORTED BY **ISHRAE**

KNOW MORE ABOUT PLI BY JOINING THIS LIVE EVENT
<https://youtu.be/x72Q9LwxCxE>
www.ratamdia.com

RRC Ahmedabad successfully conducted INDUSTRIAL SUBSIDY & INCENTIVE SCHEMES OF GOVERNMENT on 30.04.2022 at 5.00 PM at YouTube platform. Number of people View 197.



COORDINATED BY



Mr. Urvish Shah
President

RATA MUMBAI

FEDERATION OF ASSOCIATIONS OF MAHARASHTRA (FAM)



RATA MUMBAI President Addressing Issues of trade to Minister



COORDINATED BY



Mr. Pritesh
Secretary

RATA SURAT

TEAM RATA-SURAT FELICITATING SHRI. OM BIRLA



Team RATA-SURAT felicitating Shri. Om Birla, hournorable speaker of Lok Sabha- Govt.Of India.



COORDINATED BY



Mr. Hiren
Vice President



Mr. Vinod
Committee Member



Mr. Rajesh
Program Chair



Mr. Praful
Program Chair



Mr. Manish
Membership Chair

HOW RATA MEMBERS HAVE BEEN USING OUR VARIOUS EVENTS FOR TRAINING.

Over the last two years our members from various cities have created interesting programs that can be used to train your employees. These events can be accessed under the events section at www.rataindia.com. A few of these programs are listed below, share the video links with your staff and help increase their skills at zero cost. There has never been a better way of learning and teaching through help for the RATA Community

PROGRAMS FOR ACCOUNTS TEAM

Webinar on Basics of Tally
Tally Operations for data entry & accounts
Tally on mobile by Biz Analyst
Webinar on provision of E- Invoicing
Tally Prime Training
Key Features of Tally Prime 2.0

PROGRAMS FOR GENERAL STAFF / CUSTOMER SERVICE

Soft Skill Session - Virtual etiquettes
Soft Skill Session-Telephone Etiquettes
Soft Skill Session -Effective Communication
Learning Microsoft Excel Usage for day-to-day business

PROGRAMS FOR TECHNICAL STAFF

Diagnostic Training in Inverter air conditioner
Basic Electricals in HVAC
Gas Charging Procedure in Air conditioning Systems
Basics of Brazing

PROGRAMS FOR SALES STAFF

Ten Skills for Sales
Commercials for VRF System
Winning in Selling - Part 1
Winning in Selling - Part 2
Zero Cost Sales Lead Generation

Should you need any help in accessing these recordings please call the RATA office and the back office will gladly help in sharing the link with you.



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PERFORMANCE



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LEVELS 47dB*



VALVE ASSEMBLY



WIDE RANGE



Tower AC Units



Hi-Wall Unit



Ductable Unit

Air Conditioning Portfolio: High Wall Split | Portable | Window | Cassette | Floor Standing
Condensing Units & Kits | Ref. ODU's & Accessories