



110, Unique Industrial Estate. 1 st Floor Bombay Dyeing Compound. Off Veer Savarkar Marg , Prabhadevi . Mumbai 400 025 Tel : 022 24381140 Email : info@rataindia.com Website : www.rataindia.com 15th January 2016 | Issue 37

(For Private Circulation Only)



# Celebrating 3<sup>rd</sup> Newsletter Anniversary

FOR EVERYTHING IN AIRCONDITIONING, REFRIGERATION & INDUSTRIAL CONTROLS

#### MAHARASHTRA

107, Great Western Building, 23, Bake House Lane, Fort, Mumbai 400 023. Call : 22 6636 0881, 22 2204 2187, 22 2284 6509. Fax : 22 2283 2424. E-mail : sales@ishwartrading.com

GUJARAT

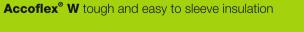
TRADING

G-10, Chitrangana Complex, Anand-Vallabh Vidyanagar Road, Anand 388001. Call : 91 2692 645789, 92271 77712. E-mail : ishwargujarat@gmail.com AUTHORISED WHOLESALER FOR



DISTRIBUTOR FOR

## INSTALL FLEXBILITY EASY TO INSTALL INSULATION SYSTEM



#### Key Features: - Cost effective

- Easy to sleeve on tubes

armacell

- Sweat control
- Tough and flexible insulation with smooth powdered inner surface

#### **Applications:**

()

Insulation for split ACs, plumbing and light commercial applications, to prevent condensation and save energy **- install it. trust it.** 

Tel: +91 20 6678 2000 info.isa@armacell.com





Armaflex

## Arma-Chek ArmaSound

www.armacell.in

#### **Overview Of RATA**

The Refrigeration & Air-Conditioning Trades Association Ltd. (RATA) is one of the oldest association working for the development of Air-Conditioning & Refrigeration industry in India. Established in the year 1949, the association brings together people from the entire industry and gives them a central forum to help them accomplish their common goal of making progress and achieving success.

To bring this vision to reality, RATA with its base of ethics and a strong code of conduct, actively and responsibly helps its members to grow and has also encouraged new entries for the expansion and betterment of the industry.

RATA believes in providing a platform to its members to showcase their offerings which in turn will promote internal as well as external trade. In this constantly evolving industry and changing market trends, the association contributes towards the promotion and an overall development of its members and the industry by encompassing companies and traders to organize promotional, educative and informative events.

Name Of Member	Name Of Company	Post
Mr. Parasmal Sirohia	Delite Refrigeration Company	President
Mr. Deepak Dalmia	COOLVIN HVAC SYSTEM Pvt Ltd	Vice President
Mr. Jasprit Singh	H. J. International	Treasurer
Mr. Ajit Panicker	NOVA HVAC SYSTEMS (INDIA) PVT LTD.	Secretary
Mr. Mihir Sanghavi	Auro Engineering Company	Jt. Secretary
Mr. R. T. Gurnaney	Nova ACR Services (India) Pvt. Ltd	Committee Member
Mr. Pankaj Choraria	Boulton Trading Corporation	Committee Member
Mr. Akash Varma	Ishwar Trading	Committee Member
Mr. Hitendra Morakia	Industrial Metals	Committee Member
Mr. Anoop Sabnani	A. S. Controls Pvt Ltd	Committee Member
Mr. Anand Joshi	Manik Engineers	Committee Member
Mr. Rahul Rane	Emerson Climate Technologies (I) Pvt Ltd	Committee Member
Mr. Pritesh Shah	Filko Enggineering Co	Action Committee
Mr. Harshal Padia	T J Controls	Action Committee
Mr. Sumod Nair	Kwality Engineering Co	Action Committee
Mr. Sanjay Ray	Russair Technologies	Action Committee
Mr. Nasir Khan	Airofrost HVAC Systems Pvt Ltd	Action Committee
Mr. Kunal Gosavi	Yogeshwar Service & Repairing Pvt Ltd	Action Committee
Mr. Rajen Bhimra	Bhimra Products	Action Committee
Mr Bhavesh Mehta	Mr Bhavesh Mehta	Action Committee

#### **Details of Committee Members of Year 2014-2017**

Content

04

3rd Anniversary of RATA Newsletter

China Refrigeration Details

Visit Acrex

150 9001:2005

08

Edited & Complied: Ajit Panicker, Secretary RATA, ap@novainitiative.com Administrative Support : Ms Rinal Vira, info@rataindia.com Circulation: Monthly to every member randomly every quarter to non members reaching over

5000+ small and medium enterprises in the field of airconditioning and refrigeration.

Visit us at www.rataindia.com

For advertising call +91 77387 45000

Follow us: (f)/RataIndia



We never compromise on quality

F-119, Ansa Ind. Estate, Saki Vihar Rd., Andheri (E), Mumbai 400 072. | **Tel.**: +91 22 28472760 / +91 22 66923490 **Mob**.: +91 9821324578 | **Fax**: +91 22 28475372 | **Email**: info@auroengineering.com | **Website**: www.auroengineering.com

Tel: +91 84259 67000 | +91 22 42 200 359 | Email: sales@russairtec.com | Web: www.russairtec.com

#### **3rd Anniversary of RATA Newsletter**

With this edition we have completed three years since we started the monthly RATA newsletter over the years over the years it's been exciting to be part of this effort and till date the RATA newsletter has been published every month over the last three years. Some of the highlights through this three years journey has been listed below :

1. We started as a newsletter on photocopied pages and quickly moved to a colored print which was professionally designed and printed.

2. From a circulation to just 150 members we now reach to over 5000 trade members across India.

3. RATA newsletter is today the only publication that reaches Small and medium enterprises in the field of HVACnR trade. We made a conscious effort to reach out to every sales and service dealers across India and large retailers focused on air-conditioning.

4. RATA has been sharing relevant trade articles sourced from various international and national publications to which most of us may not have access to.

5. We have had detailed write-ups from trade professionals and specialists on their subjects like those related to taxation.

6. We have covered every activity undertaken by RATA and built the RATA credibility across India. The growth in our membership is testimony to this coverage.

7. Our advertisers on the newsletter has increased, with some of them booking in advance for the entire year. Over the last year we have had large multinationals like Samsung and LG advertising consistently with our newsletter.

With the onset of the GST and the Digital wave in our country, RATA newsletter will take the lead in sharing information that's relevant to our trade. We believe this is just the beginning and over the next few years the RATA Newsletters will truly evolve as the Vice of our trade.

We welcome our members who would like to be part of this initiative by contributing relevant information , sharing their business successes . Feel free to write to ap@novainitiative.com





Contributed by: Ajit Panicker -Secretary RATA / CEO, Nova Group of Companies



#### How to send Trade Grievances to RATA Office

RATA website www.rataindia.com has the mechanism to raise issues on behalf of its members. All members can officially write to the committee members in the feedback section of the RATA website. In the comments along please be descriptive on the difficulty you are facing in the trade. At RATA on receipt of this email we shall get in touch with you and discuss on how best we could help you resolve the issue. Please feel free to write on this sections. You could also write and email to RATA Office at info@rataindia.com alternatively you would want to meet the committee members please call the rata office and an invitation to the next committee meeting could be organised to discuss the matters in person.

	Bearch für a Product// Service / Company Select Category · Search		Microsite package	crosite packages   Buy   Seli   Log In <mark>Signillo</mark>			
(	The Refriggeration & A	ir Conditioning Trades Association Ltd.					
HOME	ABOUT US COM	MITTEE ACTIVITIES / EVENTS	ARTICLES FA	2 ADVERTISE	TESTIMONIAL	FEEDBACK	CONTACT US
	Feedback						
	We Would Like To Rea	d Your Views					
	Please take a moment to h your precious views.	elp us getting better by filling up the	form with				
	All Fields marked with (*) an	e Compulsory.					
	Name						
	Email Id	: D				Rate	Card
	Contact No.	: T					iliation of ioning Units
	Company Name						
	Website / Microsite					-0	< //
	Comments					Approve	ed By Rata
		Please enter the characters in the in	tage below to verify your s	ubmission		HIR	





Compatible with all CFC, HCFC and HFC Refrigerants and oils and other Industrial fluids non-corrosive to steel and brass

## ロス 中国制 後展2017 CR2H 2017 開於空调·暖通

2017年4月12—14日 中国・上海新国际博览中心 April 12-14,2017 Shanghai New International Expo Center, china



#### The Refrigeration & Airconditioning Trades Association LTD. is Inviting all HVAC Proffessional to join RATA delegation to

CRH 2017 - CHINA REFRIGERATION is the best platform where the latest technologies, products and services in the HVAC&R industry are showcased, which will be held on April 12-14, 2017 at Shanghai New International Expo Centre (SNIEC), China.

#### **EXHIBITION PROFILE :**

Refrigeration Equipment, Air Condition, Ventilation Plants, Heating Equipment, Assembly supplies for refrigeration & airconditioning Tools & Equipment for refrigeration & airconditioning, Miscellaneous.

RATA Special Package For Visiting China Refrigeration 2017					
Date	Shanghai 4 Nights / 5 Days				
11th April '17	Depart Mumbai / Arrive Shanghai , Check in to the hotel, Indian Dinner & overnight				
12th April '17	Breakfast at the hotel, Attend China Refrigeration 2017, Indian Dinner & overnight.				
13th April '17	Breakfast at the hotel, Attend China Refrigeration 2017, Indian Dinner & overnight.				
14th April '17	Breakfast at the hotel, Attend China Refrigeration 2017, Indian Dinner & overnight.				
15th April '17	Depart Shanghai / Arrive Mumbai	]			

#### Hotel Baolong Shanghai 4\* or similar

#### 4 Nights / 5 Days Package

Twin Sharing Basis	INR 80,000/- Ex BOM / Cathay
Single Occupancy	USD 190 X 70 = INR 13300/- Extra

Land Package Only

INR 27900/- Without Airfare / visa / Mediclaim / Airport Transfers

#### **PACKAGE INCLUSIONS:**

- Return economy class airfare on Air India or Cathay Pacific Ex Mumbai as per option
- > Airport taxes
- > 04 Night accommodation at Hotel Baolong 04\* or similar
- > China single Entry Normal Visa Fees
- Complimentry Overseas Mediclaim Policy
- > Daily Breakfast at the Hotel
- Daily Indian Dinners in Indian Restaurant (inclusive of 01 Gala Dinner with liquor)
- > Return airport group transfer
- > 03 Days return Fairground group transfers
- > Half day Shanghai city Tour as per itinerary
- > Huang pu river cruise in Shanghai
- > Services of local tour guide
- > Tour Manager services from More Than Travel Pvt. Ltd.
- Daily Water bottle in Coach
- Complimentry Sim Card

In view of the above, members are requested to kindly register their booking by sending a cheque of **Rs. 30,000/-** in favour of **'The Refrigeration & Air Conditioning Trades Association Ltd.'** along with your Name, Address, Email ID, Telephone numbers and complete details of your passport to **RATA Office**.

The Refrigeration & Air-conditioning Trades Association Ltd. 110, Uniquw Industrial Estate, bombay Dyeing Compund, off Veer Savarkar Marg, Prabhadevi, mumbai - 400025, Telefax no. : +91 22 2438 1140 |

#### Contact Person Ms. Rinal Vira - +91 7738745000 Email : info@rataindia.com

#### PACKAGE EXCLUSIONS:

- Passport
- Lunches
- > Any item not mention in inclusions
- Any item of personal nature like minibar / liquor / shopping any surcharge etc.
- > China Urgent visa charges:- INR 4000/- (if applicable)
- Government service tax 4.50% applicable on total package price
- > Daily Water bottle in Coach

#### <u>Extra</u>

- China Urgent Visa Supplement (For Late Registration)
- Registration received 15 days prior to departure

#### RATA DELEGATION EXCLUSIVE BENEFITS

- Wi-Fi in Hotel Room
- Sim Card
- GST 3.09%

Members are requested that they shouldn't let pass this exclusive opportunity to visit one of the largest International Trade Exposition which devoted every effort to establishing a quality platform for displaying, trading and networking marketplaces for the HVAC & R Industry

#### Limited Seats Available

#### MORE THAN TRAVEL PVT LTD

152 - P, Basement, Sector 38 Guargoan - 122001 Tele: 0124 2206677 I Fax: 0124 2206677 E-mail: info@morethantravel.in Web: www.morethantravel.in

Contact Person Sandeep Saini - +91 95822 79977 Email : sandeep.saini@morethantravels.com

# AUTHORISED DISTRIBUTOR



## **JEET AIRCONDITIONINGS**

Shop No. 23, Andheri Shiv Shakti CHS, Indira Nagar, Behind Indian Oil Nagar, 4 Bunglows, Andheri (W), Mumbai – 400 053. Tel No. : +91 9821068899 / 022 65559997 / 32928291 / 26371742 / 26373078. Email. : jeetaircon@gmail.com Website : www.jeetairconditionings.com

## SK Cooling

## Be cool, we keep your mind cool

We are as an air-conditioning solution providers, turnkey contractors & we deal with Multinational companies like Panasonic, Blue Star, Carrier, ETA, & Mitsubishi and LG for entire range of splits, cassettes, ducted package units & VRV Systems

#### WE OFFERS

- Routine Maintenance for all your splits, Cassette's, Ducted AC , Package Unit, VRV & Chillers
- We service all brands of AC for all Tonnage
- Zonalized service centre for ease of access
- Fully equipped service Vans
- Certified Technicians

- AMC contracts for HVAC
- Comprehensive
- Non comprehensive
- Labour only
- Plant Audits
- Upgrades & Replacement Advice



2. Santum Air : Mr.Siva Prasad

Cell No. 09866178740

CRISIL 'SE-3E RATED CO

S. K. COOLING SOLUTIONS

SALES - SERVICES - CONSULTANCY

Corporate Office : B-105, 1st Floor, Bldg. No.73, Meghdoot CHS Ltd. Nehru Nagar, Kurla (E), Mumbai - 400 024. • Contact No.: 022-6564 1999, 09987 728 282 Our Branch : VIJAYAWADA (Andhra Pradesh) - AMARAVATHI AIRCON : 412-3-3a/1, Lind Lane, Narayan Raj Street, Ramakrishnapuram, Near Budamaneru Vantena, First Floor, Vijayawada - 3

Hyderabad (Telangana) - SANCTUM SYSTEMS : Plot No.23, Gruhalakshmi Colony, Kakaguda, Karkhana, Secunderabad - 15

## INFINITE OPPORTUNITIES FOR HVAC & R INDUSTRY



South Asia's Largest Exhibition on Refrigeration & Cold Chain, Air Conditioning, Ventilation and Intelligent Buildings

### A MUST VISIT FOR EVERYONE FROM THE HVAC & R TRADE







# Making air conditioners last longer.



### MANDEV TUBES ARE:

Efficient Are resistant to high pressure

Maintenance free Install and forget Long-lasting Outlive generations compared to ordinary tubes

User-friendly Easy to install

MANDEV TUBES PVT. LTD. (MUMBAI)

www.mandevtubes.com I Call 022 66131 818 ( Jalpa/Ria/Surendra) I mantubes@vsnl.net Dealership Enquires solicited for Ahmedabad, Bangalore, Chennai, Hyderabad, Kolkota, Mumbai, New Delhi, Pune.



**25 Years** Of Extreme Performance. Year after Year.

For the last 25 Years, we have always delivered the best-in-class cooling solutions, tested in the most extreme environments internationally.

Choose from the widest variety of Air conditioning & Refrigeration products and parts, customised solutions & manufacturing services. Invest in high quality engineering, invest in peace of mind. Invest in Yourself.

Experience Cruise at Acrex India 2017, 23-25 February 2017 @ Hall no. 10, Stall D-15.



Cruise